## **GENERAL RULES OF CONDUCT AT NIA SPONSORED SHOWS**

(Bylaws, Article 19)

The NIA Board of Directors has adopted the following rules to ensure that NIA sponsored insulator shows are enjoyable for collectors, dealers and the general public. They are to be prominently publicized to all show participants (dealers and exhibitors), and attendees.

- 1. All participants shall abide by the NIA Code of Ethics. In particular:
  - (a) Participants shall not knowingly misrepresent the condition, rarity or value of insulators or related items they offer for sale or trade.
  - (b) Imitation and Altered insulators or related items may only be brought onto the show premises if they are PERMANENTLY MARKED or embossed so as to indicate their lack of authenticity. While the NIA Code of Ethics requires Imitation and Altered Insulators to be plainly marked "reproduction" and "fake" respectively, it does not require Questionable Insulators (those which may not be Original Insulators), to be permanently marked. The goal of this rule is to cause a prospective purchaser to easily recognize that an item is a reproduction or fake, or to cause them to question its authenticity. Insulators of questionable authenticity should be represented with candor. If not, a show organizer can require a participant to remove the item from a display or sales table. The decision of the show host shall be final. NIA Board Members attending an NIA sponsored show will provide active assistance, if requested by a show organizer, in resolving violations of the NIA Rules.
  - (c) All restored and/or repaired items on sales tables must be clearly labeled as such.
- 2. All show participants and the attending public shall abide by any sitespecific show rules set by the show organizer/host including applicable State laws, local ordinances or restrictions imposed by the owner of the facility, etc.
- 3. Positively no public attendance during show setup hours.
- 4. "Aisle dealing" by the attending public is discouraged.
- 5. It will not be permissible for dealers to "work the aisles" in any fashion which preempts the opportunities of fellow dealers.
- 6. Dealer side shows (spotlights, excessive "cow bell ringing," etc.) shall not be carried to the point of being abusive to fellow dealers and the general public.
- 7. Dealers will not sublet portions of their reserved tables without first consulting with the show host and obtaining permission.

- 8. Participants shall keep aisles in front of tables free of boxes and clutter.
- 9. Participants are encouraged to cover their unattended tables.
- 10. Dealers should keep their sales tables intact until the end of the published show hours. There will be exceptions made for those driving long distances or needing to make other travel connections, but advance arrangements should be made with the show organizer(s) when reserving the table. The show organizer(s) reserves the right to locate such tables on the outer aisles or near exits to avoid disruption of the rest of the show with any early departures. The show organizer(s) may announce blanket authority for early takedown at such time as public attendance appears to have essentially ceased.
- 11. Participants will be responsible for any damage they do to the facilities with their setup practices (i.e. no signs or other items taped or tacked to walls or furnishings).
- 12. The show organizer(s) will make every effort to provide good security, but will not be responsible for any loss of participant property due to theft or breakage. Each dealer and exhibitor is asked to help in security by watching after his own items and keeping an eye on adjacent tables in situations of obvious risk.
- 13. At the NIA National Show only, exhibitors, contracted sales table dealers, and all table helpers and assistants must be NIA members.
- 14. The reservation of a table at an NIA sponsored show constitutes the acceptance of these rules and agreement to comply with them.