



# Drip Points

Quarterly Newsletter of the National Insulator Association

<http://www.nia.org>

Volume 38 • No. 4 • Summer 2011



## National Show and Convention July 8-10 2011!

(See page 27 for details)

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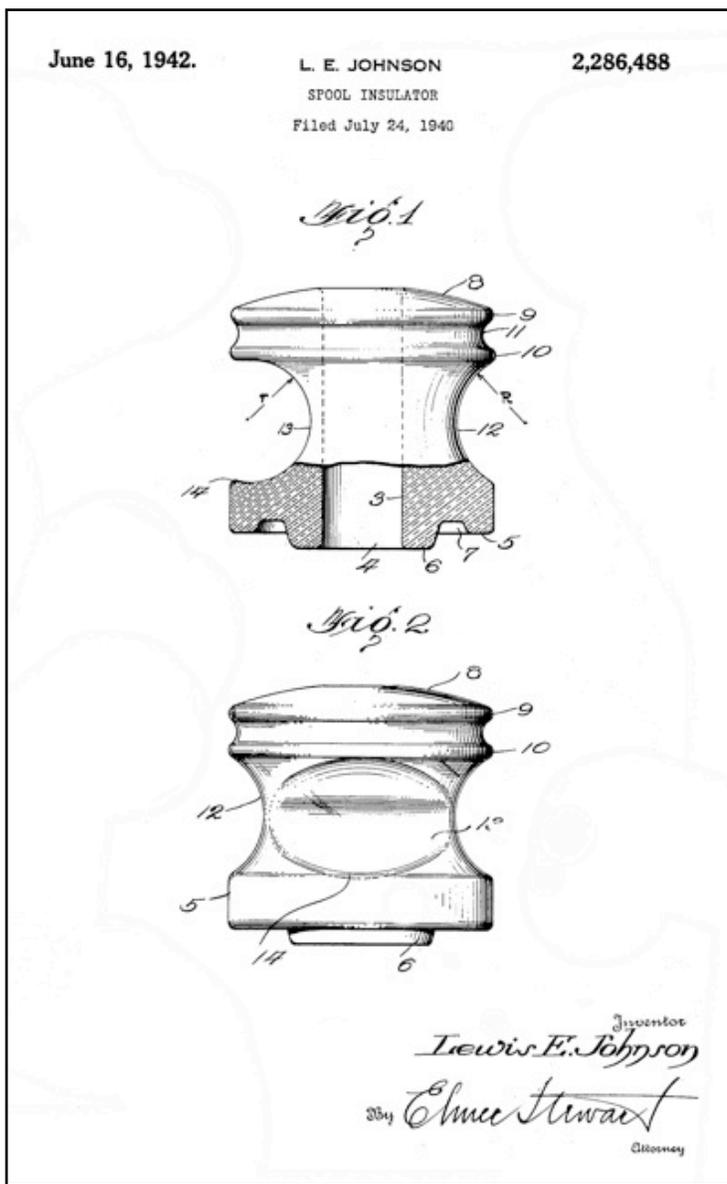
# Editor

Shaun Kotlarsky NIA # 4993

Just wanted to say thank you to all the people that sent in kind words about the new look of Drip Points. I even got 2 Thank You cards in the mail! All the hard work has paid off.

I am quite happy with how the new book format works too. Drip Points is now printed and mailed locally this makes it cheaper to produce and supports small local companies.

*Shaun Kotlarsky*



## L. E. JOHNSON SPOOL FOUND!

The first 2 reported examples of the L.E. Johnson Spool Insulator have been found, I got not 1 but 2 of them in a porcelain collection I bought in Northern Ontario, Canada.

Elton Gish found the Patent for this odd insulator on the insulator reference site (<http://reference.insulators.info/>)

Stay tuned to Crown Jewels for more info. Elton is writing an article on this unusual spool.

*Shaun Kotlarsky*





# President



Lou Hall

NIA # 7185

Near the neighborhood where I live there are four flood control ponding basins. These basins have been welcome resting sites for the migrating geese. Some of those geese must have liked the area and decided to fly no further. Now our



Lessons From The Geese

ponding basins have become a home and the geese have become residents of the area. Often I hear the honking of these beautiful birds and stepping outside the house I can see a formation of them pass low overhead as they make their way to the farming fields that surround the community to forage for the day. At days end they return to their places of safety in the ponding basins. Their sounds re-awaken in me some lessons I have heard my Mother speak of, and which prompts this reflection. I would like to share these lessons with you.

**Fact:** As each goose flaps its wings it creates “uplift” for the birds that follow. By flying in a V-formation, the whole flock adds 72% greater flying range than if each bird flew alone.

**Lesson:** People who share a common direction and sense of community can get where that are going quicker and easier because they are traveling on the thrust of another.

**Fact:** When a goose falls out of formation, it suddenly feels the drag and resistance of flying alone. It quickly moves back into formation to take advantage of the lifting power of the bird immediately in front of it.

**Lesson:** If we have as much sense as a goose we stay in formation with those headed where we want to go. We are willing to accept their help and give out help to others.

**Fact:** When the lead goose tires, it rotates back into formation and another goose flies to the point position.

**Lesson:** It pays to take turns doing the hard tasks and sharing leadership. As with geese, people are interdependent on each other’s skills, capabilities, and unique arrangements of gifts, talents, and resources

**Fact:** The geese flying in formation honk to encourage those up front to keep up their speed.

**Lesson:** We need to make sure our honking is encouraging. In groups where there is encouragement, the production is greater. The power of encouragement (to stand by one’s heart or core values and encourage the heart and core of others) is the quality of honking we seek. We need to make sure our honking is encouraging and not discouraging.

**Fact:** When a goose gets sick, wounded, or shot down, two geese drop out of formation and follow it down to lend help and protection. They stay with the fallen goose until it dies or is able to fly again. Then, they launch out on their own, or with another formation to catch up with their flock.

**Lesson:** If we had as much sense as geese, we will stand by each other in difficult times as well as when we are strong.

These lessons are certainly applicable to each of us and to the Association. It is good to note that those who lead and bear the hard tasks will tire and there must be others who willingly step up and take on the leadership role. We must recognize that there are many followers in the formation and they also are important for they influence those following them. And, of course, we need the honkers!

## Humorous anecdote:

Our minister was preoccupied with thoughts of how he was going to ask the congregation to come up with more money than we were expecting for repairs to the church building. Therefore, he was annoyed to find that the regular organist was sick and a substitute had brought in at the last minute. The substitute wanted to know what to play.

“Here’s a copy of the service,” he said impatiently. “But, you’ll have to think of something to play after I make the announcement about the finances.”

During the service, the minister paused and said, “Brothers and Sisters, we are in great difficulty; the roof repairs cost twice as much as we expected and we need \$4,000 more. Any of you who can pledge \$100 or more, please stand up.”

At that moment, the substitute organist played “The Star Spangled Banner.”

And that is how the substitute organist became the regular organist!

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Also, here is a reminder and my personal invitation to you. Make plans to attend the 2011 NIA Eastern Regional Show. The show will be held in historic Martinsburg, West Virginia at the Holiday Inn on Friday and Saturday, August 12 and 13, 2011. Your hosts will be Charlie Irons and the Chesapeake Bay Insulator Club. It’s shaping up to be another fantastic event. I wouldn’t want you to miss it! Get yourself a sales table or participate with an exhibit! You can visit the club web site at [www.insulators.info/clubs/cbic/](http://www.insulators.info/clubs/cbic/) for additional information.

*Lou Hall*



## 1st Past President



I am sure many of you have read in the past about the Hemingray Plaque project. I don't have much additional to report other than to say we are pretty much at our goal and will likely exceed it. This will allow left over funds to be used for future plaque projects. Anyone having a recommendation for a plaque location, please contact me. This is generally a couple year process to accomplish.

The dedication ceremony for the Hemingray plaque has been tentatively scheduled for September 4, 2011 at the Hemingray factory site. The exact time has not been decided yet. If you are interested in attending, please let me know so that I can forward the details to you in time. The dedication ceremony coincides with the exact date that Hemingray began producing glassware in Indiana; September 4, 1888. In addition, September 4, 2011 is the Sunday of Labor Day weekend. So we are also honoring the all of the workers who used to work there.

I appreciate all of the donations and offers to help that we have received. I look forward to report this fall of the successful dedication.

*Bob Stahr*



## Western Region VP

**Dan Gauron** NIA # 8176

I want to send big Springtime Greetings to the great folks of the Western Region and all NIA members and collectors worldwide. Worldwide.... that's pretty darn cool, don't you think? It's not only great that folks from around the world would find the history, aesthetics and personal association with insulators something worth collecting, displaying, researching and sharing with others, but to have an organization like the NIA, local clubs throughout the world and multiple research, resource and networking sites from which to gather information.... well that's just too cool. I recommend that anyone out there who hasn't taken advantage of just a few of all the great things our hobby has to offer, please start doing so. Most of

it's free for the taking, and remember, the more we use and share it, the better its benefit becomes to us all and future of the hobby. I think many of those collectors who are no longer with us, but helped pioneer our hobby would be proud of how far the hobby has come in 40 years, and also proud of the way we strive to maintain high ethical standards and an environment that encourages close knit relationships between fellow collectors.

With that said....

Wow, the 1st quarter of 2011 is now behind us, and the second in full swing. Spring is officially here and we can kick off any remaining bits of lingering cabin fever and start getting out and hitting some of our favorite places to hunt, whether it be an abandoned line (be careful), antique stores, yard sales or "my favorite" Shows and Swaps. And speaking of Shows, by the time this issue of Drip Points hits the street, most of you who are going to the San Jose National will have already made your plans, stashed some money away for a special piece or two and planned on having a great weekend full of great folks, sensory overloading colorful glass, amazing porcelain, and just about every imaginable go-with. It's true! Our Insulator Shows are second to none if compared with any other hobby out there for creating all the energy, enthusiasm and camaraderie these get-togethers are meant to be, yet most hobbies only dream of having. You know you've had a great time at the National when you need a mini vacation after it to recuperate. ☺

Hope to see you all in San Jose

*Dan Gauron*



### Wanted: Articles for drip points

If you have a short "Did you know" style tidbit about an insulator please let me know. Also looking for longer articles (1/2 page to 2 pages) about an insulator related subject to spice up Drip Points! Send your submissions to [newsletter@nia.org](mailto:newsletter@nia.org) Thanks! Shaun Kotlarsky, Drip Points editor



## Central Region VP



Bill Snell

NIA # 2624

Not too long ago, I attended a (non-insulator) collector show. I'm not going to single out that hobby organization as an example so I won't put the name here, but I wouldn't be surprised to find more organizations facing similar circumstances. It saddened me to see that the youngest folks in the show hall were about my age... in other words, old enough to remember vinyl 45 singles and first-run broadcasts of The Brady Bunch! That hobby organization seems content with their current situation and doesn't appear to have any desire or outreach to engage young people. I have to wonder, though, where that hobby will be in ten or twenty years.

Judging from the crowd I saw at the March MVIC show in St Joseph, Missouri, things are definitely looking better for the insulator hobby. I'm happy to say that both the excellent walk-through and the show participants included a number of families with youngsters. I gave away at least a dozen insulators to kids and new collectors at this show. Seeing the delight on a child's face when they get an insulator to take home with them is a moment I treasure.

I don't, however, think our hobby has any room for complacency. The desire for outreach is there, but I think we need to continue the effort to encourage young and new collectors to participate.

By the time you read this, the Columbia City, Indiana, show will have come and gone. I had a commitment here in Kansas City that prevented my going, but I know that Gene Hawkins and Chuck Dittmar run an organized show and everyone who attends mentions how much they like it. There are other shows coming up in the region: the Hawkeye State swapmeet in Toledo, Iowa, on June 4; Prairie Signals show in Belle Plaine, Kansas, on June 18; Lone Star Insulator Club show in Houston, Texas on July 23; and the Arcanum, Ohio, hog roast on July 29. And although it's not in the Central Region, I'll also mention the National in San Jose, California, on July 8-10. I'll be attending, and I'm looking forward to my first visit to the West Coast. The show hosts have been hard at work and it looks like it will be an incredible National, with a lot of one-of-a-kind events. I hope you're able to attend a show soon – and while you're there, be sure to encourage any beginning collectors you might meet.

If you've been paying attention to the National location cycle, you'll know that 2012 is the Central Region's turn for the National Show and Convention and proposals were due at the beginning of March. This time we received four (yes, FOUR!) proposals submitted and vetted by the new National Show Committee. It's been many years since the board has had to make the difficult choice of choosing just one of multiple bids. Of course the final choice for location will not be revealed until the official announcement at this year's NIA general membership meeting in San Jose, but I'd like to take this opportunity to thank all of those potential hosts of the Central Region who submitted proposals. Putting together a National Show is a lot of work and a significant commitment even at the proposal stage, so I want each of you to know that your dedication and your efforts are deeply appreciated. I sincerely hope that you'll be willing to submit proposals again in 2015 and beyond! I'd also like to thank the members of the National Show Committee, Glenn Drummond, Steve Blair, and Dwayne Anthony, who helped guide the potential show hosts through the process of gathering and assembling a great deal of detailed information into a cohesive, well-organized proposal.

As the nominations chair, I'm pleased to inform you that we will have a new Treasurer soon. The role of treasurer is one that requires not only financial acumen but a high level of integrity and trust. Jack Roach has served in this capacity for a number of years and while we'd all love for him to remain Treasurer forever, that's simply not realistic and Jack has asked for a break. We are all deeply grateful for Jack's service and wish him well. I'm happy to tell you that Bill Rohde of Colusa, California will be stepping up to take on the Treasurer duties. Bill has been involved in the financial industry for many years and has served as Treasurer for a number of other organizations. I'm grateful to Bill for stepping up to fill a role so crucial to the NIA's success.

I mentioned in the last Drip Points that Dan Gauron, who has been filling Lou Hall's Western Region VP position for the interim since Lou became NIA President last year, has stepped up to serve a full term as Western Region VP. With no other nominees expressing interest in the Western Region VP and Treasurer positions, the board has passed a motion that Dan and Bill be elected to their respective offices by acclamation. I'm thankful that we have such fine individuals who are willing to serve the NIA.

We're not anticipating an opening on the NIA board in the immediate future; however, if you're interested in any position, please don't hesitate to contact me now! I'd be happy to discuss the NIA with you to figure out what type of position would fit for your talents, and keep you in mind when we're looking to fill a vacant position.

Happy collecting, and I'll see you at a show soon!

*Bill Snell*

**INSULATOR WORD SEARCH PUZZLE**

Created by DeeDee Hall

A	O	T	E	G	E	P	U	R	D	L	F	E	Q
M	F	S	U	W	I	R	E	C	J	P	I	N	F
W	O	B	P	O	L	E	T	O	P	L	E	T	F
O	R	M	Y	O	L	K	B	S	U	U	C	E	D
H	E	G	C	D	S	P	Z	R	S	T	O	L	W
K	I	D	I	N	S	U	L	A	T	O	R	E	A
Z	G	C	S	K	I	R	T	C	E	H	N	P	I
B	N	U	V	J	Y	P	N	O	L	J	I	H	Q
I	L	A	M	T	E	L	G	L	C	T	N	O	X
V	F	Q	A	G	E	E	W	O	O	X	G	N	V
X	S	T	A	R	Y	O	N	R	P	A	R	E	G
J	M	K	H	N	I	D	A	T	B	C	H	P	Z

Find and circle the listed words in the diagram.  
They run both vertically and horizontally

Agee	Insulator	Star
AMTel	Pin	Telephone
Color	Poletop	USTelco
Corning	Purple	Wire
Foreign	Skirt	Wood



# Executive Secretary



NIA General Membership Meeting Minutes

Friday, July 16, 2010

Holiday Inn Boxborough Woods

Boxborough, MA

President Bob Stahr called the meeting to order at 4:18 p.m. and welcome everyone to the meeting. He introduced the new faces to the Board of Directors: Matt Grayson, Eastern Region Vice President; Dan Gauron, Western Region Vice President; Brent Burger, Information Director ; and Committee Chair Miles McLall, Historian. He also recognized and thanked for their years of service to the NIA, the following outgoing Board members: Dudley Ellis, Doug Williams, and Arthur McConnachie and outgoing Historian Rick Soller.

Stahr then reviewed the past year for the NIA, noting the achievement of charitable corporate status (Section 501c3) for the NIA late last year; good NIA Convention Commemorative sales under the auspices of the NIA; presence of the NIA on social media: Facebook, LinkedIn and Twitter. He summarized the efforts to establish a historical plaque at the old Hemingray factory site in Muncie and announced fundraising needs to pay for the plaque and its future installation. Stahr stated the NIA members that passed away in the past year and called for a moment of silence.

Stahr called on Colin Jung, Executive Secretary, who stated that the 2009 General Membership Meeting minutes were published in Drip Points for membership review. He called for the approval of the minutes, which was seconded and approved unanimously. The corporation filing status was also completed. Jung then announced the 2011 NIA shows that were approved by the Board. There will be an Eastern Regional on August 12-13 at the Holiday Inn in Martinsburg, West Virginia. The show hosts are Charlie Irons and Jeff Hollis and the Chesapeake Bay Insulator Club. The show hosts invited the membership to the Regional, noting its central location to the Eastern Region. Jung then announced that the 2011 National will be held in San Jose, California on July 8-10, 2011. The host hotel is the San Jose Doubletree, which was the site of the 2005 National. The hosts of the event are: Colin Jung, Dave Elliott, Lou Hall, Bill Rohde and the Golden State Insulator Club. Jung asked the membership to talk to someone who attend the last San Jose National to find out how good it could be and promised an even better National in 2011. Jung expressed his excitement to having everyone come out to California next year for the Convention.

Treasurer Jack Roach reported on the NIA Budget ending June 30, 2010. Beginning balance was 19,233 with revenues of \$24,709 and total expenses of \$21,086 with an ending balance of \$22,856. Largest expenses were the production of the commemorative insulators (\$4,396) and the Drip Points publication (\$4,288). Next year's budget (fy2010-11) proposes revenues of \$39,750 and expenses of \$18,660. The reason for the much higher revenues are expected donations this year of \$15,000 due to the NIA's new tax exempt status. Roach then discussed the NIA's current insurance needs.

The following Committee Chair reports were presented by their respective Chairs.

Research & Education – Bob Berry stated his efforts are primarily focused on maintaining and enhancing the on-line resources on [www.nia.org](http://www.nia.org) . Internet traffic has been stable, second behind [www.insulators.info](http://www.insulators.info) . Many photos added to the North American pintype insulator section and more to porcelain uniparts. The foreign glass section was reorganized. Electronic commerce features are growing in importance as new memberships

and renewals are growing on-line. A number of the older show reports and current ones have been added to the website. Bob would like to expand insulator identification web sections by adding lightning rod insulators, more foreign glass CD's, foreign porcelain uniparts. Another goal is enhancing the information available for earlier NIA shows. He needs more collector support to accomplish this.

Product Marketing – Carolyn Berry announced that FY2009-10 was a record year for NIA product sales grossing \$4,262.26 with a profit of \$677.33. Several new products were debut: ladies' khaki denim shirts, men's Henley t-shirts and the Big Thunder bags. The NIA Convention commemoratives were selling well and the NIA has profits of about \$1,570. Remaining stock of commemoratives will be sold at Boxborough and beyond.

Awards & Recognition – Gene Hawkins reported on Board discussion to his proposal to lower the minimum point requirements for adult and junior displayers to encourage new displayers, while not rewarding poor displays. There were good 2009 non-winning displays that did not meet the current minimum. 2009 display awards were redesigned to incorporate a separate show logo insert. Logos are attached with tape so they can be swapped out on unused trophies. The best threadless category plaque will be renamed in honor of Dr Fredrick Griffin.

Philanthropic – Rick Jones was absent and Bob Stahr reported in his absence. Rick is working on promoting more tax-deductible donations to the NIA and helping with donation guidelines.

Historian – Rick Soller is working closely with new Historian Miles McLall to transition the duties and the NIA archives.

Authentication – Paul Greaves has finished his report on EC&M insulators with special attention given to the characteristics of the skirt embossed group. The report was accepted by the Board and will be published in a future issue of Crown Jewels Magazine courtesy of Howard & Lin Banks and with the permission of the NIA Board. The report will also be available on the NIA website.

Promotions – Jim White was not present and Bob Stahr reported in his stead. Jim's responsibilities are to help show hosts promote their shows, particularly the National and Regionals. To this end Jim is developing a promotions document to assist show hosts.

Ethics – Dave Wiecek reported there were no ethic investigations in the past year. There were some public accusations made against a couple of collectors but neither turned into a full ethics investigation.

Don Briel presented the Membership Director's Report. In 2010, the NIA had 1,614 members which is slightly down from the past couple of years but still in line with the numbers of the past decade. Members may renew their membership and collectors may join via the NIA website. Don showed off the new NIA pamphlet.

First Past President Kevin Jacobson reported that his efforts have been focused on getting the NIA exempt status as a 501c3 charitable organization. That was accomplished effective October 16, 2009. Donations to the NIA after that date (not your dues) can be treated as tax deductions. The NIA is working on donation guidelines for non-cash donations.

Second Past President Dudley Ellis noted that he was rotating off the Board. He reflected that he enjoyed his tenure on the Board working with other members to improve the hobby for everyone. He concluded by stating that members should take a child to a show or on an insulator hunt, get them involved in the hobby.

Western Region Vice President Lou Hall reported that the hobby was alive and well in the western region. There have been many tailgaters and get-togethers across the region. A couple of club shows have been cancelled and there has been some drop-off in attendance at a couple of locations, but other members have

stepped up and started new shows and there has been plenty of enthusiasm from those who attended events. The Rohde Tailgater for example had its highest attendance ever. The Double D Show in Southern California and Tommy Bolack's B-Square Ranch get-together appear to becoming annual events. Dan Gauron had his first tailgater in Colorado Springs with much success.

Central Region Vice President Bill Snell reported that the 2009 Coralville National was a success and the hosts ended up in the black financially. There was a 2010 Central Regional hosted by Gene Hawkins and Chuck Dittmar. Show was well run and did not experienced any financial difficulties. Attendance has been down at some shows due to general economic conditions, but hosts intend to continue.

Eastern Region Vice President Doug Williams also noted that he was rotating off the Board. He appreciated the work done by the Board during his tenure. Lots of new insulator finds have been dug which has added extra interest and enthusiasm at local shows. He thanked the Chesapeake Bay Insulator Club, Charlie Irons and Jeff Hollis for stepping up to host a 2011 Eastern Regional.

Information Director Arthur McConnachie also noted that he was stepping down from his post. He noted his accomplishments and challenges to produce the Drip Points publication. Arthur mentioned his future plans to strengthen his local club and their activities.

President Bob Stahr summarized the actions of the Board at yesterday's meeting. The actions included approval of the purchase of Director's and Officer's Liability Insurance to protect the NIA Board from lawsuits and the formation of five new NIA committees/positions: Internet Technology Advisory Panel, NIA Commemorative Design & Production Coordinator, NIA National Show & Convention Advisory Panel, Rules and Procedures Advisory Panel and the Scholarship Committee. Stahr elaborated on a new endeavor to erect a historical plaque at the Hemingray Glass Plant in Indiana. Stahr personally applied for the historical designation which was approved by the State contingent on the historical plaque being privately financed. Donations can be made directly to the NIA for the historical plaque project and are tax deductible. There was a proposal to raise membership dues but it was voted down by the Board.

Don Briel announced his purchase of the North American glass pintype insulator price guide rights from the McDougals. Like past guides he will need to rely on collectors to help him review listings, update the pricing and add new entries. This effort must happen very soon as he has established a goal of having a new price guide published by next year's National.

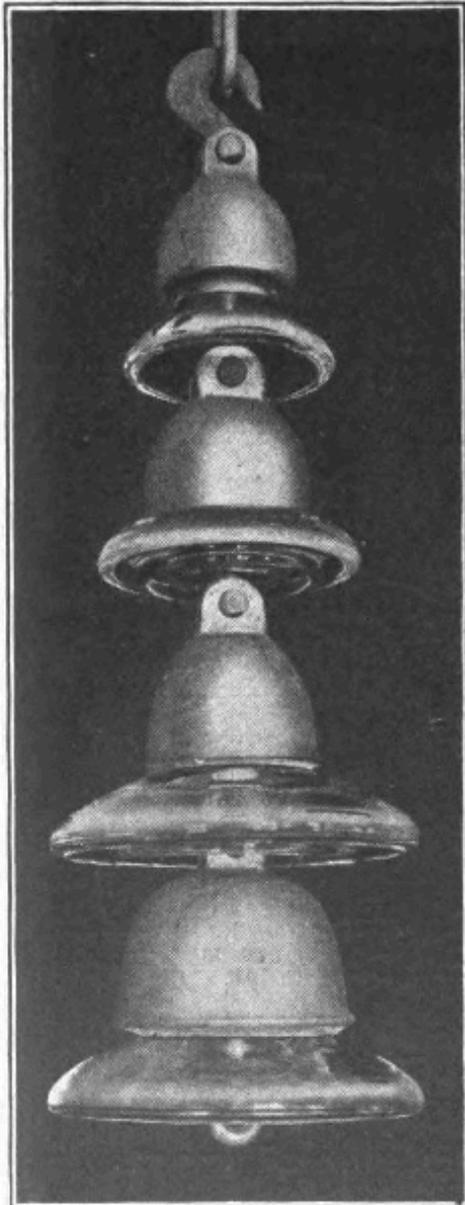
Stahr entertained motions to adjourn the meeting. Motion was offered, seconded and the meeting was adjourned at 5:17 p.m.

Respectfully submitted by,

*Colin Jung*, NIA #7055

NIA Executive Secretary

# POLE LINE INSULATORS



## Fred M. Locke's PATENT INSULATORS

The cut shows 4 units  
of suspension type Boro-  
Porcelain Insulators.

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Will meet all require-  
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Highest dielectric strength.

Highest mechanical  
strength.

Expansion co-efficient, i.e.,  
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Nothing can equal Boro-  
Porcelain.

Insulators for high voltage  
transmission lines and con-  
denser work.

Insulators may be had  
with a dielectric value of 2  
or 3 to one over its flash-  
over.

Remarkable for high fre-  
quency.

Less units are required  
owing to its low electro-  
static capacity.

*Write for full information*

# FRED M. LOCKE

VICTOR, N. Y.

Standard wiring for electric light and power  
1917 23rd edition  
Complements of: <http://books.google.com>



## Information Director



Michele Kotlarsky

NIA # 5370

We get mail! Seriously we got 2 Thank You cards for the new format, people actually took the time to sit down and write cards we really appreciated those and I now know that people are reading Drip Points! The new format has been very well received and we are still working to tweak it, mostly behind the scenes. This issue will be sent without an envelope let's hope they show up all in one piece. Let me know if there's a problem. We found a mailing

company to do the shipping for less (and I don't have to stuff 500 envelopes this issue woot!). We are checking into an even lower shipping cost awaiting approval on our non-profit mailing permit on top of the mailing company's discount. Comments, suggestions, complaints (?) please email [michelek@mac.com](mailto:michelek@mac.com). Thanks to everyone who takes the time to write articles and send photos.

*Michele Kotlarsky*



## Membership Director

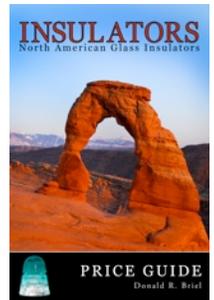


Donald Briel

NIA # 7218

WOW – Another quarter has passed and its time to write another Drip Points article. Actually, I don't mind writing the articles, but I have been so busy with the 2011 Price Guide that the time has gone by all too quickly.

It's also that time year to start thinking about upcoming insulator shows. Jeanne and I have already been to the Yuma show and had a great time there. We are now putting together our itinerary for the next several shows including the San Jose National. We hope to get to at least one show a month this year.



The 2011 Price Guide is still on schedule for delivery at the San Jose National. I am also hopeful that pre-publication orders can be mailed prior to the National. If you haven't had the opportunity already, be sure to visit [www.InsulatorPriceGuide.com](http://www.InsulatorPriceGuide.com) for a preview and the latest information. This edition promises to be better than ever with many new features and new additions. Once again, Bill Meier is creating the Price Guide Browser based on the Price Guide database. Its currently being offered for sale along with the paper Price Guide to save having to place two separate orders.

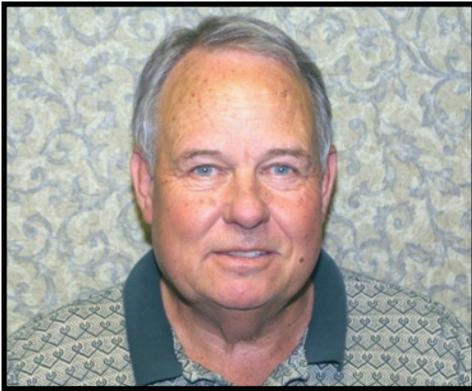
Now for my Membership Director role. As of this writing our NIA membership count is just past 1500 active members. Please keep up the good work of letting fellow collectors know about the NIA and its many benefits. We are a little behind where we were this time last year, but let's still try for a record membership year. Membership applications are available on-line at [www.NIA.org](http://www.NIA.org) along with a host of other valuable information. There is a membership application in the Crown Jewels of the Wire magazine each month, as well as one in each issue of Drip Points.

If you are receiving this 'Drip Points', your NIA dues are paid for 2011. If you are aware of anyone planning to attend the National in San Jose that is not current, please remind them to send their dues in advance to expedite their entry into the show on NIA day. As Membership Director, I have many last minute preparations for the National and the NIA Board Meeting the day prior to the National. Any mailed in dues payments that are not received by me prior to June 27th will not be processed until after the NIA National. BUT NOT A BIG CONCERN -- its never too late for folks to get in. Anyone that is not paid for 2011 can just bring their dues to the show. It may take them a little longer to get in, but the show should be well worth it.

Have a great summer of collecting! I hope to see many of you in San Jose and at other shows throughout the summer!

*Donald Briel*





# Treasurer



Jack Roach

NIA # 4156

## National Insulator Association 2010-2011 Financial Statement Nine Months Ended March 31, 2011

Beginning Balance—General Funds.....\$22,730

### Revenues

Membership Dues .....	\$8,720
Miscellaneous Income .....	\$500
Product Sales .....	\$4,113
Commemorative Sales .....	\$1,718
Donations .....	\$5,000
Scholarship Fund Donation .....	\$5,000
Hemingray Plaque Donations .....	\$2,410
<b>Total Revenues .....</b>	<b>\$27,461</b>

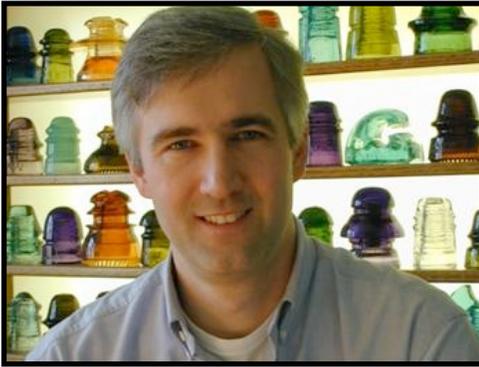
### Expenses

Treasurers Expense .....	\$1,689
Advertising .....	\$576
Product Purchases .....	\$1,317
Commemorative Costs .....	\$1,019
Product Postage .....	\$637
Membership Postage.....	\$1,146
Membership Printing.....	\$1,192
Petty Cash-Jacque Barnes.....	\$100
Crown Jewels Rebates.....	\$463
Drip Points .....	\$4,917
National Show Advertising.....	\$500
Special Projects Historian.....	\$50
<b>Total Expenses .....</b>	<b>\$13,606</b>

Closing Balance-General Fund .....	\$29,175
Scholarship Fund.....	\$5,000
Hemingray Fund .....	\$2,410

**Total Balance on Hand March 31, 2011.....\$36,585**

*Jack Roach*



## Ethics Chair

David R. Wiecek

NIA # 3225

I advised against doing business with Diego Botero Restrepo of Colombia, South America in the Winter issue of Drip Points because of incomplete insulator transactions with several NIA members. Diego had claimed that he had made several attempts to ship the packages but that each time they were returned by either Colombian or United States customs authorities. The issue was unresolved for 9 months. I am pleased to report that while Diego was traveling on pleasure earlier in

February of this year in the United States and Canada, he was able to deliver the insulators that he had promised including something extra for the troubles the delays had caused. Those that had raised the issue to me originally publically stated the issue was resolved satisfactorily.

I am no longer recommending against doing business with Diego Botero Restrepo. I do not discourage against doing business across international borders however I ask that you be aware of the additional variables to consider with transactions of this type. I will again reiterate recommendations I have made in past issues of Drip Points. Be sure with international transactions that you and the sender are clear up front on the plans for packaging, customs regulations, shipping dates, estimated shipping times and cost. Do not proceed if you are not comfortable with the level of communications you are receiving. You should have some knowledge of how parcels are processed in the countries they are traveling from. Be aware of the political climate and potential for corruption that may exist. Keep in mind that items may be unwrapped for customs inspection and may not be re-wrapped as carefully as they were by the sender. Packages where multiple insulators are sent may not be repackaged to be protected from each other for the remainder of their journey. Request that items are packaged so that they are well protected but easily opened and that there is required minimal effort to repack them so that they will get to their intended destination in 1 piece. Parcels may never reach their intended destinations or may be sent back to the sender. Be sure the sender lets you know when they have shipped your package and to let you know if it is returned.

As always, I encourage you to contact me if you have a personal matter where you believe the NIA Code of Ethics, as stated in the NIA Membership Handbook, was violated. The Code of Ethics provides a guide to the general membership for conducting their collecting and dealing activities honorably, honestly and in a manner which will present a good image of the hobby to the public.

*David R. Wiecek*

### NOTICE

#### **The Annual General Meeting of the Members of the NIA**

**The Annual Membership Meeting of the NIA will be held on:**

Friday, July 8<sup>th</sup>, 2011, from 4:15 p.m. to 5:30 p.m.

**The location will be:**

Doubletree Hotel, 2050 Gateway Place, San Jose, California.

*Lou Hall,*

NIA President





# Awards & Recognition Chair



**Gene Hawkins**

**NIA # 421**

Time to get your travel plans in order for the National in San Jose. Can't go? You'll miss out on a great show. So what do you do instead? Buy an insulator off ePay? You might get a good deal, or NOT. You can't see it, touch it, look at the color in different lighting situations. You couldn't see half the drip points were damaged that the seller (with 2 feedbacks) didn't happen to mention. You had to pay more than the piece was worth to ship and insure it. Discouraging isn't it?

Don't give up! There is a simple solution that works EVERY TIME! Just 4 words: GET TO A SHOW!

Too costly to get to a show? Well, if you'd keep track of your yearly shipping costs +all those times you've been burned by buying over the internet with a fudged phone picture and you'd have the cost of traveling to a show. Plus you get to see what your buying, no shipping other than your travel costs. You get to haggle with the dealer, hear where he found it or other history of the piece. Swap collecting stories over lunch and dinner with other friendly lunatics, and you'll have memories to last a lifetime.

Don't have a show near you? Have you considered hosting one? You might be surprised how much enjoyment you will have hosting a tailgater or backyard swap meet. You don't have to have saxophone races like they do in Spokanistan. No restaurant nearby? Have a local 4H/Scout or church group cater a lunch as a fundraiser. Everybody wins.

You live in an apartment? Well, do they have a community center available? What about a nearby library, church, county fairgrounds or National Guard armory? These places may charge rent, but just ask dealers to pay a few bucks for a dealer table. Do some simple math & come up with a budget so you'll know what to charge. Advertise in your local paper or if that's too much \$, they often have a free "Community Events" calendar before the weekend if you talk nicely to the right person.

Hosting a show is a great way to give back to the hobby. The NIA has a special team to help you with some of the details. Please contact of Steve Blair & Glenn Drummond who have decades of valuable show host experience to assist you. Their contact information is found near the last page of this issue of Drip Points.

## **NIA Best of Show Ribbons**

The NIA offers at no charge to show hosts beautiful ribbons for show hosts to award to Best of Show displays. If you host a show with displays and would like a NIA ribbon to award, please contact me!  
gene.hawkins@mchsi.com

*Gene Hawkins*

## **THE NIA NEEDS YOUR HELP**

### **Product Marketing Manager**

The Product Marketing Manager is responsible for marketing, sales and inventory of NIA endorsed products. A background in retail sales would be beneficial. A job description is available upon request. You would work closely with the current Product Marketing Manager, Carolyn Berry, at the National in San Jose, CA, July 8-10, 2011, and take over the position after that.

If this position sounds like a fit and appeals to you please contact  
Lou Hall, NIA President by phone (559) 435-1740 or email: [president@nia.org](mailto:president@nia.org).



# NIA Promotions Chair

Jim White NIA # 1127

Hello everyone!

Just a reminder that the 2011 Springfield (Mid-Ohio) Community Display will feature "small" Indiana insulator manufacturers including: King City Glass Works, Universal Fire Plugs, Peru and Square D. No Hemingray items will be included.

Arlen Rienstra is planning a very nice presentation and I believe he may have recruited a couple other assistants to help in the endeavor.

My specific purpose for writing is to ask those have the forums (e.g. - Crown Jewels, Springfield Official Website, Drippoints) for assistance in spreading the message of the community display. Secondly, we are attempting to solicit those collectors who may own a CD 146.5 KCGW (see attached photo) to please bring it (or them). We are trying to get as many of these little critters corralled for the display. Gene Hawkins estimates there may be 20 or so of these. For those who might own one and cannot attend, we would ask that the owner contact Gene Hawkins or Jim White so we can assemble some accurate count of how many might really exist.

Anyone having questions about the community display can contact: Jim White (Indyblanc@aol.com).

Anyone planning on bringing an insulator(s) to contribute to the community display should label their pieces (on the back of each piece). Please simply use your name on the label.

Jim White  
7990 Windcombe Blvd  
Indianapolis, Indiana 46240  
317-319-1205 Cell  
Indyblanc@aol.com



*Jim White*

**When:** November 4 - 6 (Friday - Sunday)  
**Where:** Springfield, OH  
**Description:** 41st Mid-Ohio Insulator Show at the Clark County Fairgrounds, exit 59 off I-70. The "Springfield Experience" is more akin to the fur trappers' rendezvous of times past than just another insulator show and sell. Good times are had by all, acquaintances renewed, tales told, songs sung, and good food consumed before collectors begin denning up for the winter, and, above all else, a vast assortment of insulators (glass, porcelain, and other stuff) will be admired and exchanged. Dealer set-up begins at "high noon" on the 4th (collectors begin filling the hall at about 3:00 pm) and the "last man standing" will depart about 3 pm on the 6th. Entertainment may be enjoyed Friday evening and the Saturday evening dinner is always the "must do" highlight of the "Experience." Be sure to observe the Wilkerson's make miniature glass insulators with equipment and methods similar to those used during the late 1800's. A special display and seminar about glass and porcelain insulators manufactured in Indiana (excepting Hemingray) will be presented for you amazement. Download dealer and displayer table reservations forms from the show website, [www.insulators.info/shows/springfield](http://www.insulators.info/shows/springfield), or call STEVE BLAIR, 740-852-3148 if your printer is on the fritz. If all else fails, call or e-mail GLENN DRUMMOND, 334-257-3100 ([glenn@patent-1871.com](mailto:glenn@patent-1871.com)).



# Product Marketing



Get your NIA items now or at the San Jose show !! All stock will be shipped to the National this year. If you have any special order embroidery requests, badges / bars, please do so before June 15th, to insure National delivery.

Many thanks to everyone who has supported me and the Product Marketing committee for the last 13 years in its effort to spread the NIA name and logo across the USA and abroad.

New ideas and new talents can only enhance what has been built over time in the product marketing arena of the NIA.

It has been a tremendous ride, coast to coast, traveling with Bob and our kids every summer to the Nationals. Our family has grown up with the NIA being an integral part of every summers journey since 1993. As both of our children are now officially in college, it is time for me to "pass the torch" to another member of the NIA, eager to serve the insulator hobby.

Thanks for the memories of a wonderful tenure and all the terrific people I have had the privilege to meet along the way!

*Carolyn Berry*

NIA # 4336  
Product Marketing Chair  
(1998 – 2011)

## INSULATORS FOR HIGH-TENSION TRANSMISSION.

It is quite a common matter to transmit energy at a very high potential over long distances and it is, therefore, of the utmost importance that an efficient insulator should be forthcoming. F. M. Locke, of Victor, N. Y., has recently brought out a type of high-voltage insulator shown by Fig. 9 herewith. The insulator is made of a special mixture of clay and is designed to carry a working potential of 80,000 volts. It is 14 ins. across the hood, 11-1/2 ins. high and weighs 18 lbs. An idea of its size may be had from the illustration, which shows to the left a standard glass telegraph insulator. A slightly higher insulator having the same size of hood, but provided with three petticoats, was tested for 160,000 volts, and a working potential of 100,000 volts. The same manufacturer also makes the insulator shown by Fig. 8, which has a raised rim around its outer edge. This rim has a small spout in it, so that instead of water being allowed to drop from any part of the circumference it is carried away in one stream by means of the spout. When the insulator is subjected to no electrical pressure the water flows off in the ordinary manner, but when 40,000 volts are applied the stream immediately becomes split up into very minute drops and as a result the end portions of the insulator are always dry. This type of insulator is used on many of the high-tension long-distance transmission lines in the West



Fig. 8. — High-Tension Insulator.

American Electrician  
New York, NY, United States, January 1903  
vol. 15, no. 1, p. 71, col. 1-2  
Complements of <http://reference.insulators.info>

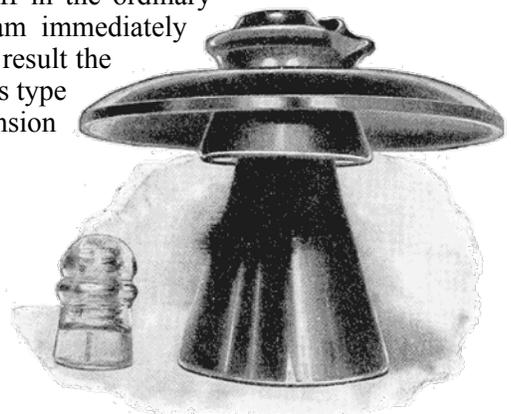


Fig. 9. — High-Tension Insulator.



# Historian



Miles McLall

NIA # 8548

## Could you use more CASH for buying insulators or traveling to shows?

Here's something you could do: Start Recycling Metal for CASH!

It is really quite amazing how much metal is in use to make the everyday things that surround us and how many of these items get thrown away. Things such as: computers, cell phones, microwaves, stoves and other electric and electronic devices, water heaters, clothes dryers, and other things that run on natural gas or LP. Also, window frames, doors, car parts, fencing, plumbing and other types of pipe and tubing, sheet roofing, siding, rain gutters and other things of that sort. Aluminum cans\* (See note at end of article) and foil, steel (tin) cans, old walkers, crutches, bullet casings.....the list is endless!



*Huge pile of general household junk at the place I sell my metal.....it is always worth looking through what other people have brought in....as you can see I found a license plate to add to my collection! Not pictured is a W lightning arrester with all the original wires and a hot line tap, which I found on the same day. Photo by Jerry McLall*

And here's the best part.....you can acquire this stuff for little or no cost, it requires very little equipment, and you can do as little or as much as you have time and energy for!

Some of the metals and metal alloys you will find in the above items are: steel, lead, stainless steel, aluminum, yellow and red brass, copper, titanium, silver, gold and platinum. Some of the items will require disassembly to retrieve the metal, but I would say it is time well spent as there are countless opportunities to gain an understanding of how things work and gain knowledge to be able to fix or repair things that break around your house. No more calling the repair person (that will save more \$\$ for Insulator Purchases!)



*This is just one of the piles of computers at Virgin Valley Recycling, a local electronics recycler in my area. They were nice enough to let me take a tour of their facility and take some photos. The amount of electronic waste is just staggering! Photo by Miles McLall*

Here are some of the ways you can acquire this Recyclable Metal:

Check with your local Thrift stores, they often have items that have been donated that are either broken or in the case of electronics, so out-dated that no one would be interested in buying them. Often times they will be glad to just give this stuff to you.

Do you know where there is an empty lot with lots of trash and junk on it? Contact the owner and offer to haul it all off, they may even be willing to PAY YOU to do it!

Ask your friends and neighbors. They probably have several old computers, broken bicycles and exercise equipment and other appliances sitting in the garage they would be more than happy to

give you. They could start saving their cans for you too; and if they know that you are looking for metal they can be a good source of tips as to locations of metal you could acquire.

Does your town have a large trash clean up and haul off day or week where people pile all their junk out by the side of the road? This is a prime way to get large amounts of things like old fencing, pipes and washing machines, etc..

The last day of yard, garage and estate sales is a great time to make a very low offer for everything that is left. Many times what is left is really outdated electronics and big old equipment full of metal! Donate the clothing and anything else that you don't want or can't sell and scrap all the metal! This is also a great way to get other stuff that you can sell like antiques, etc.. Going to these sales is a really good way to find insulators and or leads to collections.



*Bins of circuit boards and computer casing at Virgin Valley Recycling's processing facility. For more info on what they do see their web site: [www.virginvalleyrecycling.com](http://www.virginvalleyrecycling.com)*

*Photo by Miles McLall*

If you really get into recycling you could talk to businesses about having recycling bins for all their waste metal. Of course this will require that you do pick-ups on a regular basis. Examples of some of the business you could talk to are:

- Restaurants, Bakeries** - aluminum, pie tins and food cans
- Car repair shops** - lots of steel and aluminum
- Electronic repair shops** - gold, copper, silver and platinum
- Dentist's offices, Hospitals and Labs** - silver, gold, copper, stainless steel, aluminum, titanium, and other rare metals used in medical devices.

Buy junk cars and either sell the good parts for reuse, then scrap the rest, or scrap the whole thing for the metal. Today's cars have a lot of precious metals in the computers and anti-pollution equipment. Sounds like starting a wrecking and salvage business.....but that is probably more then most of you want to do ; )

### **Where to sell your metal?**

Most cities have at least one scrap metal dealer. If your town has more then one it can be a good thing as they will compete on paying the most for YOUR metal. Look for them in the phone book or online. The price you will receive will depend on what part of the country you live in. The shorter the distance the buyers have to ship to the end users (steel mills, aluminum can factories etc.) the more they can pay for a given commodity.

### **So just how much money can you make selling scrap metal?**

Well, I started selling just under 9 months ago and for the first 7 ½ months I spent only an hour or so looking for and disassembling items each week. What did I make? About \$165.00! However, in the last several months I have really gotten into looking for stuff and have made about \$3.00 a day on average. Now that might not seem like much but \$3.00 a day for a year is \$ 1,095.00! You can get a lot of really nice insulators for \$1,095.00 and if you consider that most of the stuff was FREE, it would be like someone coming over to you and handing you \$1,000 cash! There are people who sell metal for a living so it is deftinitely possible to make quite a bit of money doing this.

**Short Pause** -- I need to go load the truck with metal to take and sell tomorrow morning!

--- I'm back!

Here is a list of the most common tools I use for disassembly:

- Screw drivers (straight blade and Phillips)
- Wire cutters (small hand size and bolt cutter size)
- Pliers (needle nose, slip-joint, lineman's, water pump, vise grips)
- Hammers (carpenters and sledges in various sizes 2lb, 4lb etc.)
- Several sizes of cold chisels
- Allen wrenches, crescent wrenches, crow bar and mat knives
- (My dad's garage is well stocked with tools!)

There are a few things you will need to keep in mind if you decide to start scrapping metal:

1. Always ask permission before "harvesting" metal to be recycled.
2. Keep in mind that some things might have more historical significance than you realize. If you have something that might fall in to this category such as old power line hardware, do your homework before selling it for scrap. If you read ICON you may remember the photos of the Glass Factory Press possibly used to make insulators. It was found in a scrap yard. Luckily, the person who saw it recognized it for what it was and rescued it before it was sent to be melted down.
3. Old copper wire from the turn of the century to about the 1930s can contain up to 10 % gold mixed with the copper, this means that every one lb. of copper wire could contain 1.6oz of gold, worth about \$ 2,250.00 at today's gold prices, so it is not such a good idea to sell it without first having it tested for gold content.

One thing that I have not yet mentioned is the enormous amount of energy that is saved by the recycling of metal versus generating the raw metal from ore. If recycling one aluminum can saves the equivalent of ½ gallon of gas, just think what recycling a computer or stove saves!

I hope you have enjoyed this article and have found it informative. If you have any further questions or would like to discuss disassembly methods I would LOVE to hear from you, either by E-mail at [historian@nia.org](mailto:historian@nia.org) by phone (435)-627-8491 or find me in person at an upcoming show!

A big thank you to everyone who has been sending me things for the archives, I really appreciate it!

\* In some states aluminum cans and other drink containers can be redeemed for a cash deposit..... usually more than the scrap value of the item....but hey, that's all the more \$ you will be able to buy insulators with!!

*Miles McCall*

#### HIGH POTENTIAL INSULATORS.

**I**MPORTANT progress has recently been made in the design of high-tension insulators. On account of the severe service exacted when operating at potentials of from 40,000 volts to 60,000 volts, The Locke Insulator Manufacturing Company has brought out an insulator intended to meet the requirements of a mechanical strength, combining at the same time qualities allowing of its satisfactory operation under all conditions at line voltages as high as 60,000 volts.

The No. 329 Locke insulator, which is illustrated in the accompanying cut, has a diameter of fourteen inches, and is composed



LOCKE NO. 329 "VICTOR" TYPE PORCELAIN INSULATOR

of three shells of vitrified porcelain cemented together. This type of insulator has been adopted by the Guanajuato Power and Electric Company, as noted in the article heading the second column of page 120 of this issue. The Washington Power Company of Spokane, Wash., has also placed an order for 13,000 insulators of this type for delivery in March of this year for the equipment of the pole line of its Coeur d'Alene transmission. The Bay Counties Power Company and the Valley Counties Power Company, recognizing the value of this insulator, have also placed orders for several carloads.

As an evidence that there is still a difference of opinion as regards the relative values of porcelain and glass might be cited the order of the Vancouver Power Company, Limited, for 13,000 Locke No. 23, one-piece, glass insulators. These insulators have a diameter of nine inches and are guaranteed for a line potential of 50,000 volts.

The Portland General Electric Company has also recently ordered 15,000 five-and-one-half-inch glass insulators for use on its extensions in and about Portland. The seven-inch, triple-peticoat, glass insulator is still being used extensively, a carload of these insulators now being en route for the Siskiyou Electric Power Company of Yreka, as well as large shipments of the same type for the Truckee River General Electric Company and the Standard Electric Company.

Journal of electricity  
January-December 1903  
Complements of: <http://books.google.com>



# Philanthropy



**Rick Jones**

**NIA # 201**

Ohio has seen one wet spring this year! Our area in SW Ohio is recording the wettest April in 150 years of record keeping. I'm going to have to bale my grass when I get a chance to cut it.

It sounds like Lou Hall and the National team are planning quite a National Show for July this year. I really hope to get out there, but it's

unlikely with my job responsibilities.

I do want to remind everyone that donations to the NIA are now fully tax deductible. However, if you receive anything in return such as membership benefits, these are considered dues rather than donations and they are not tax deductible. Gifts where no goods or services are received are deductible and a good example is a donation to Bob Stahr's campaign for the Hemingway historical plaque that will be installed at the site of the Hemingway plant in Muncie.

Giving to the NIA to support educational activities is also another way to both help the cause and to deduct your gift from your taxes. If you have any question at all about what you can or cannot deduct, always check with your tax advisor. This could be the person who does your taxes, your attorney, or about any CPA. You can also search the Internet and the IRS website to learn more.

In the meantime, I hope your search for that next piece to add to your collection is successful.

*Rick Jones*



**NEW M NUMBER ASSIGNED! • M-3286**

On 4/21/2011 Elton Gish assigned this Insulator a new M Number. M-3286. It is un marked but thought to be a Victor R= ∞ or Canadian Porcelain Products. Approximate age is 1916.

*Shawn Kotlarsky*



# Research & Education

Jacquie Linscott-Barnes

NIA # 1380

Dear NIA members,

It's almost time to start packing for the San Jose National. Are you ready? It's also time to give some thought to your role as an NIA member and how you can share some of your expertise with the organization.

One way is to go to our NIA web site ([nia.org](http://nia.org)) and to the research and education pages, read over the content and give me and my committee members some feedback as to how we can improve, add or delete information, change the format, or anything else we can do to make this easier for our public school educators to integrate into their classroom lesson plans and presentations. I'll be waiting to hear from you.

I am very appreciative to our NIA webmaster, Bob Berry, for all the work he has done for this web site. He has incorporated a "counter" so that I know how often the web site is accessed and best of all, the counter tells me how often each page of the lesson plans is downloaded. This shows me there is an interest and the plans are most likely being used in the classroom. For the month of March and two weeks into April, there were 224 hits to the web site with downloads of each page averaging 42 per page. I have had three requests for insulators to be sent to teachers and I am assuming they are using them for "hands on" in the classroom as well as for the science experiment. Any insulators I mail out must be in near-mint condition with no chips or cracks.

At present, Bob Merzoian who a first grade teacher, is working on a DVD for use in the classroom which teachers can request.

My thanks to Tommy Bolack, an NIA member, for making the funds available for this project.

In my report to the NIA board and to the general membership in San Jose, I will give a review of the committee's work this year, plans for the year, and current statistics on the number of hits and downloads.

If you have not already done so, remember to renew your NIA membership before you arrive in San Jose.

*Jacqueline Linscott-Barnes*



## Get Drip Points via Email to enjoy these extra benefits

- Full color
- Clickable email and web links
- Extra content only available in the email copy of Drip Points.
- Readable on any device that can read PDFs, Including Mac, PC, iPad, iPhone and iPod touch.
- Go green, save a tree.

To switch, email Donald Briel [membership@nia.org](mailto:membership@nia.org)



# Scholarship Committee



Kay Bryant

NIA # 4099

In 2012 the NIA will offer a scholarship to an individual to continue his/her education. This will include an academic scholarship in the amount of \$1,000.00 and vocational scholarship in the amount of \$500.00. The guidelines can be found in the Bylaws, Article 3, Section 3,4. The application form will be posted on the NIA web site shortly. It is the intent of the NIA and its Board of Directors to award at least one scholarship each year.

This fund was established through the generosity of our member Tommy Bolack. Hopefully there will be members who in the future will join this effort. Perhaps our regional clubs will participate in this effort. Remember the NIA is a non-profit corporation and as such all donations are tax deductible. Gifts to the scholarship fund can be any amount and made at any time. This is a meaningful way to remember a collector who contributed to the hobby or a person who has been an outstanding club member. Donation announcements will be noted in this column and announced at the National....so get going!

There are many areas of consideration for a scholarship award and it is the intent of the committee that this scholarship will attract the attention of young people who will ultimately enter the hobby. There is a great scarcity of young collectors. Like every organization the NIA needs young people with enthusiasm and creative ideas.

Please discuss this at your meetings and shows. This is a new and exciting arena for the NIA and a great opportunity to show case the hobby. Please send your suggestions and ideas to the scholarship committee. We welcome and encourage your input.

Scholarship Committee

*Kay Bryant*

**Hemingray Insulators**  
 For Voltages up to 75,000  
 Used upon the entire installation of the Northern  
 California Power Company

World's  Standard

**The Chas. F. Sloane Co.**  
 Exclusive Pacific Coast Sales Agents  
 Mills Building San Francisco, Cal.

Journal of electricity  
 January-December 1903  
 Complements of: <http://books.google.com>

# Membership Application/Renewal Form

<b>Dues Schedule:</b>	
Regular Membership.....	\$12.00
Family Membership .....	\$12.00
Junior Membership (under 18).....	\$5.00
Club or Organization .....	\$12.00

**Submit payment to:** Donald R. Briel  
NIA Membership Director  
P.O. Box 188  
Providence, UT 84332  
[don.briel@comcast.net](mailto:don.briel@comcast.net)  
(Payable to the NIA in U.S. funds)

Check appropriate class: Regular  Family  Junior  Club/Org.

Check years of Payment: Single year  Multi-year

**Please Print Legibly**

Name \_\_\_\_\_

NIA # (If renewal) \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State/Province \_\_\_\_\_

Zip/Postal Code \_\_\_\_\_ (+4) \_\_\_\_\_

Country (if not U.S.) \_\_\_\_\_

Telephone Number \_\_\_\_\_

E-Mail Address \_\_\_\_\_

Please include me in the Annual NIA/Crown Jewels Directory ....Yes  No

Please include my Telephone Number .....Yes  No

Please include my Mail Address.....Yes  No

I would like to receive Drip Points in the following format .....Paper  Electronic

(Check only one, an E-mail address is required for electronic format)

**Additional Family Members Residing in the Same Household**

Name	NIA # (If renewal)
1 _____	_____
2 _____	_____
3 _____	_____
4 _____	_____
5 _____	_____

Signed \_\_\_\_\_

Date \_\_\_\_\_

Amount Enclosed \$ \_\_\_\_\_



# Summer 2011 [www.nia.org/products](http://www.nia.org/products)

## MEN'S GOLF / POLO SHIRTS

Price Quantity Total

Color Choice: \_\_\_\_\_

Please call or email me for available colors! All with embroidered logo; some with pockets  
(Size chart on back) (\*note: pockets, 2X, 3X - \$3.00 extra ) \$38.00

\_\_\_\_\_

## LADIES GOLF / POLO SHIRTS

Please call or email me for available colors! All with embroidered logo (no pockets)

(Size chart on back) Color choice: \_\_\_\_\_ \$38.00

\_\_\_\_\_

## BUTTON FRONT SPORT SHIRT - S \_\_ M \_\_ L \_\_ XL \_\_ \$32

Colors: Red, Royal Blue, Chestnut Brown, Taupe, White (limited colors / sizes in stock, please call for availability)

## DENIM SHIRTS - (\*ladies order comparable men's size, see chart)

Nicely weighted denim, pre-shrunk cotton -- stonewash blue or natural; left-side pocket

Embroidered logo S \_\_ M \_\_ L \_\_ XL \_\_ \$35.00

\*S/Sleeve \_\_ \*L/Sleeve \_\_ 2X \_\_ 3X \_\_ \$38.00

\_\_\_\_\_

\_\_\_\_\_

## T-SHIRTS - Hanes Heavyweight - 6.1 oz .cotton - Pre-shrunk

Screen-printed logo (front & back) S \_\_ M \_\_ L \_\_ XL \_\_ (\$20)

2X \_\_ (\$23)

\_\_\_\_\_

\_\_\_\_\_

Colors: Stonewash Green, Stonewash Med. Blue, Pebble (sand), Lt. Steel Gray

HENLEY T-SHIRT S \_\_ M \_\_ L \_\_ XL \_\_ (\$25) 2X \_\_ (\$28)

Colors: Black or Lt. Steel Gray (3 button placket) NOTE: only come with embroidered logo !!

Embroidered logo (front only!) (\*\*NOTE: I have a limited number of t-shirts with pockets, call for details)

S \_\_ M \_\_ L \_\_ XL \_\_ (\$20)

\_\_\_\_\_

(\*note: pockets, \$2.00 additional on all regular t-shirts) 2X \_\_ (\$23)

\_\_\_\_\_

Colors: Sand, Gold, Ecru, Ash Gray, White, Cardinal Red, Lt. Blue, Army Green, Navy, Bright Green

Lt. Steel Gray, Stonewash Green, **Chestnut Brown, Maroon (NEW COLORS!!)**

CREWNECK SWEATSHIRTS -- Heavy weight - 100 % Cotton/polyester blend - Pre-shrunk

Colors: Hunter Green, Cardinal Red, Lt. Steel Gray -- **Embroidered logo**

M \_\_ L \_\_ XL \_\_ (\$25) 2X \_\_ 3X \_\_ (\$30)

\_\_\_\_\_

## HOODED SWEATSHIRT w/ full front zipper/muff pocket/drawstring hood -embroidered logo

Color: Lt. Steel Gray M \_\_ L \_\_ XL \_\_ (\$35) 2X \_\_ 3X \_\_ (\$40)

\_\_\_\_\_

## EMBROIDERED CAP -- low-rise, embroidered logo ( \$16.00 )

Circle color choice: Stone/ Navy bill, Khaki / Green bill, or all Denim

\_\_\_\_\_

## COLLECTORS PATCH --embroidered

\$4.00

\_\_\_\_\_

## KOOZIE™ -- The original beverage **Koozie™** fits any standard beer / soda can / 12 oz. water bottle !!

Silver screened NIA logo on: NIA blue \_\_ red \_\_ green \_\_ \$1.00

\$1.00

\_\_\_\_\_

## NIA DECAL -- for inside car window

\$0.50

\_\_\_\_\_

## NIA Name Badge -- engraved; beveled edges (fill in form on page 2)

**NEW OPTION:** Pin back (free) OR Magnetic back (add \$1.00)

\$13.00

\_\_\_\_\_

## BADGE BAR -- (ie. NIA position or Local Club)

\$4.00

\_\_\_\_\_

## NEW "BIG THUNDER" Tote bag - sturdy; NIA logo \$15.00

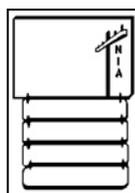
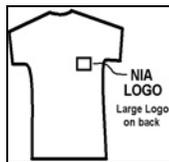
\$15.00

\_\_\_\_\_

Subtotal \_\_\_\_\_

U.S. Postage (see back) \_\_\_\_\_

Total Enclosed \_\_\_\_\_



### NOTE:

All sizes, styles & colors of shirts are available by special order



**Adult / Men's Size Chart:**  
 S (32-34) M (36-38) L (40-42)  
 XL (44-46) 2X (48-50) 3X (52-54)

**\*Ladies Size Chart:**  
 S (28-30) M (32-34) L (36-38) XL (40-42)

**\*Ladies order comparable adult/men's size for most shirts, unless specifically noted as a ladies shirt**

**\*\*U.S. Postage: \$6.75** for the first item & **\$1.50** for each additional item ordered.  
 -- Postage for Patches, Decals, Badge Bars are \$0.60 each.  
 -- Name Badges are **\$0.85** each to mail.  
*\*\*for non-US postage, AK & HI (contact me )*  
*~for an exact postage quote, please contact me~*

***Please make check or money order in U.S. funds payable to:***

National Insulator Association or NIA

# Order / Shipping Information

Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Telephone \_\_\_\_\_  
 Email address \_\_\_\_\_

**Name Badge Engraving Information** (current NIA member) *Circle back style (pins are free)!!*

Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Pin / Magnet  
 Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Pin / Magnet  
 Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Pin / Magnet  
 Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Pin / Magnet  
 Club Bar: \_\_\_\_\_ (qty needed) \_\_\_\_\_  
 Club Bar: \_\_\_\_\_ (qty needed) \_\_\_\_\_  
 Club Bar: \_\_\_\_\_ (qty needed) \_\_\_\_\_  
 Club Bar: \_\_\_\_\_ (qty needed) \_\_\_\_\_

**Thanks for your support of the NIA !**

**Contact Information:**

Carolyn Berry – 1010 Wren Court, Round Rock, TX 78681 / 512-255-2006 / pyrex553@aol.com



# THE NATIONAL INSULATOR ASSOCIATION GLASS COMMEMORATIVES

*"Now in the 42nd year of continuous production"*



42nd NIA CONVENTION \* 2011 San Jose, CA

**"Pacific Surf"**

(Sky blue with opalescent dome and base)

\$40.00 postage paid for the first commemorative  
(each additional piece \$35.00 when shipped with first)  
Solid pours (limited availability) - \$50.00 each

*Embossed on the base of the commemorative:*



*Embossed on the dome of the commemorative:*



## History of the National Show Commemoratives: *"Collecting Our History"*

Being an enthusiastic insulator collector, Frank Miller of Tulsa, Oklahoma went home from the *First National Insulator Meet* (that's what the "National" show was referred to in 1970) held in New Castle, Indiana with an idea that collectors should have something by which they could remember the national meets. After months of struggling, he managed to have an insulator mold made. Frank said it was often referred to as "Frank's Last Folly" since he retired from teaching shortly thereafter. He also said it was worth the struggle. The commemorative insulator he designed replicated the early threadless "pilgrim hat" (CD 736) and is almost 4 inches high and is 3 1/4 inches across at the base. Since 1970, the glass commemorative has marked the national show event with new embossing for the location and a new color of glass. In 1979, the project was continued by John & Carol McDougald of Sedona, AZ. John and Carol produced the yearly commemoratives through 2009 at which time they donated the production to the National Insulator Association starting with the 2010 commemorative. Many thanks to the McDougald's for 30 years of production and for allowing the NIA to take over this venture in 2010! Any profits made from the 2011 NIA Commemoratives will go to benefit the National Insulator Association, a 501(3)c.

**Please remit order and payment to:**

**NIA 2011 Commemorative  
c/o Carolyn Berry  
1010 Wren Court  
Round Rock, TX 78681**

**Please make checks payable to: NIA**

**Phone orders: (512) 255-2006**

**Email orders: [pyrex553@aol.com](mailto:pyrex553@aol.com)**

**Google check-out available: see note below**

**Website: [www.nia.org](http://www.nia.org) (for Google Check-out follow link from website)**

**If you have questions, or live outside the continental USA, please contact us by phone or email for additional postage due.**

## You're Invited to the 2011 NIA National Show & Convention

**Doubletree Hotel, San Jose, California**  
**Friday, July 8 - Sunday, July 10, 2011**

*Friday, July 8, is NIA Members Only Day*

100+ Sales Tables • 24 Displays  
Seminars • Raffles • Spin-n-Win  
Walk-in Insulator Auctions • Banquet  
Pre-Convention Activities & More!

**For more information, contact:**

Colin Jung NIA #7055, Phone: (408) 732-8736

[www.nia.org](http://www.nia.org)

<http://goldenstateinsulatorclub.org/national2011/>

Hotel Reservations: [www.dtsj.com](http://www.dtsj.com) (Use NIA code)

*See you there!*





# 2011 NIA Eastern Regional INSULATOR Show

Fri., **AUG. 12** – Sat., **AUG. 13**

Holiday Inn – Martinsburg, West Virginia

301 Foxcroft Avenue (Just off Interstate 81)

Make reservations directly with the hotel by calling 1-800-862-6282 or 304-267-5500. Tell the person taking the reservation that you are with the “NIA Eastern Regional INSULATOR Show” in order to get the Discounted Rate of \$89.00 plus tax (occupancy - 4 persons per room max.).

## **FRIDAY**

**August 12, 2011**

12 to 3 pm

Setup: DEALERS / EXHIBITORS

3 - 7 pm

**SHOW HOURS**

6 - 7 pm

Seminar (*B&O History*)

## **SATURDAY**

**August 13, 2011**

6 - 8 am

Setup: DEALERS and EXHIBITORS

8 am - 2 pm

**SHOW HOURS**

1 pm

Display Awards Presented

2 - 3 pm

Tear down

### FOR ADDITIONAL INFORMATION CONTACT:

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**Jeff Hollis** - (304) 263-6140 Email: wvacampfire@gmail.com

**WEBSITE:** <http://www.insulators.info/clubs/cbic/>



Historic Martinsburg, West Virginia

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