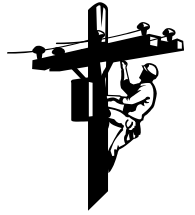


# Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

<http://www.nia.org>

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**Available via e-mail**

**A NOTE FROM THE EDITOR**



With a new NIA President and several Board and Committee po-

sitions changing hands, there is quite a bit of new life in the NIA. Please take time to get to know the new people serving your hobby.

On a sad note, this issue contains tributes to three insulator collectors who have passed away. Many thanks to those who took the time to write how Phoebe, Galen and Mickey touched their lives.

If you weren't able to attend the

National in Portland, I highly recommend reading the General Membership Meeting Minutes on page 15, put together by our new Executive Secretary, Colin Jung.

Thanks to Howard, Linda and Steve for putting on such a great National. Thanks also to those who brought such marvelous displays. Every year they seem to get better.

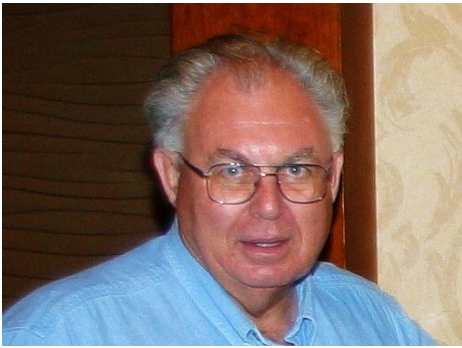
**Arthur McConnachie, NIA #6934  
Information Director**







**WESTERN REGION VP**



Before beginning my first report as Western Region VP I must acknowledge and thank those who assisted me during my time as chairman of the Awards and Recognitions Committee. My thanks and appreciation must be extended to fellow committee members Deb Fiedler, Mindy Michener and Brian Riecker.

Second, I must once again say "Thank You" to the judging panel at this years National. Tom and Lynda Katonak, Bill and Jill Meiers, and Elton Gish did an outstanding job of judging the outstanding competitive exhibits at the show. I appreciate them for taking on such a daunting task and to do so at 6:30 AM Saturday morning certainly goes beyond the call of duty. Also, a special

thanks goes to Jim Coburn for agreeing to be an alternate judge if needed.

The recent 2008 National at Portland was outstanding! Howard and Linda Banks and Steve Watkins did a fantastic job of hosting this event. Recognition, kudos, and thanks are also in order for all those who worked tirelessly in the background to bring the show to its success. I know that members of the Jefferson State Club all had tasks and responsibilities that were accomplished well. Golden State Insulator Club members are to be thanked for their support as well. And, how about a round of applause for "Mr. Raffle," Bill Rohde, whose efforts brought together another fantastic instant collection.

Howard Banks has received many accolades for his phenomenal effort and success in bringing together the CD combined display and I must offer mine as well. Who would have thought that they would ever be able to see firsthand the "real deal" example of almost every CD currently known! Thanks must be lifted up to all who contributed pieces from their collections to make this fantastic exhibit possible.

This is my first report as Western Region Vice President and I, therefore, have only the future to look forward too. I took a look at the "Coming Events" in Crown Jewels and am pleased to report all lot of activity lies ahead. All across the region are shows and gathering to attend. (See table below.)

Now, that's just the rest of this year, 2008! There has to be a gathering of insulators collectors close to you with an event calendar offering like that. I encourage everyone to attend at least one or two of these events. Meet some new friends face to face, introduce a new collector to the hobby, find the insulator you have been looking for and have fun!

I would like to encourage and challenge each of our Western Region members to introduce someone to our insulator-collecting hobby. If you know a fellow collector who is not yet a NIA member extend to them an invitation to join.

**Lou Hall, NIA #7185  
WESTERN REGION VP**

**Western Shows**

August 22 & 23, Helena, Montana	September 26 & 27, Placerville, California
August 23, Albany, Oregon	September 27, Albuquerque, New Mexico
August 30, Porterville, California	October 4, Salina, Oregon
September 6 & 7, Merritt British Columbia, Canada	October 4, Grand Terrace, California
September 13, Arcadia, California	October 18, Canyonville, Oregon
September 13, Downieville, California	November 7 & 8, Tulare, California.



**MEMBERSHIP DIRECTOR**



What a wonderful time Jeanne and I had at the NIA National show in Portland this summer. We combined the show with 10 days of vacation and enjoyed every minute of it. As usual, I believe the clocks sped up because the time went by much too quickly. Many thanks to Linda and Howard Banks, and Steve Watkins for the tremendous effort that was put into the show. It was a huge success. I was able to add a few nice insulators to my collection, but the best part was visiting with old friends and making new ones. Now the long wait for the next NIA National show in Coralville, Iowa begins. Our plans are already be-

ing made.

In early August we broke ground for an addition to our home. It's not something I would normally mention here, except that the addition will include a 450 square foot insulator show room. It will probably be a year before the room is complete enough to move the first insulator into it, but it's a dream coming true. Any suggestions for how to enhance the display of insulators are welcome.

The record year for NIA membership was 2001 when we had 1649 members in good standing. In the NIA membership meeting in July of this year I announced that we broke that record by more than 30 members. Since that time more memberships have been renewed and several more new members have joined the NIA. We currently have more than 1700 members in good standing. Thanks for all of your effort in promoting the NIA. Keep up the good work and get the word out even further.

As a reminder, October 1<sup>st</sup> is when membership renewals are

credited to 2009 (or later if you are already paid through 2009) unless you request otherwise. The 1<sup>st</sup> of October is also when reminder notices go out for 2009 membership dues. Paying your dues in advance of October 1<sup>st</sup> saves the NIA the cost of printing and mailing your reminder and helps keep your dues down. Please consider paying your 2009 dues in early September. You may also pay multiple years if that is more convenient.

The NIA Board of Directors approved a new membership card at its board meeting in Portland this year. When you receive your 2009 membership card I think you will like the changes. There is a bit more information, plus your name, NIA number, and years of service will be printed instead of hand written.

Thanks for your continued support of the NIA and the insulator collecting hobby!

**Donald Briel, NIA #7218  
Membership Director**

NIA NIA

**EXECUTIVE SECRETARY**



Hello NIA members. My name is Colin Jung and I am pleased to serve as your new Executive Secretary. Here is a little personal profile. I consider myself a newbie

having been in the hobby for only ten years, specializing in insulators made by the California Glass Insulator Company and California Glass Works. I am married, for almost 20 years, to my wonderful wife May and we have two teenage daughters: Alesia and Christina.

I think my time in the hobby has been productive. I have been a dealer for nine years, president of the Nor-Cal Insulator Club (now Golden State Insulator Club) for three years, an organizer of the 2003 Western Regional, and co-host of the 2005 San Jose National. I don't say these things to

brag, but to point out that length of time in the hobby is not a prerequisite for service. You newbies can preside over clubs, organize local shows and tailgaters, host an NIA Regional and even a National. The NIA and the hobby need your ideas, energy and enthusiasm more than you know. Just do it!

**Colin Jung, NIA #7055  
Executive Secretary**

## A Letter of Thanks from Glenn Drummond

Notasulga, Alabama

20 July 2008

Members, Board of Directors  
National Insulator Association

Please accept this open letter as the means of expressing my most sincere thanks to the NIA Board for bestowing upon me the Outstanding Service Award at the 2008 Awards Banquet in Portland, Oregon. It was not possible for me to be in attendance and accept this honor in person inasmuch as Sandra was recuperating from knee surgery at the time and my presence was required at home.

I would also like to thank the unknown person, or persons, who nominated me for the NIA Board's consideration. Your actions are truly appreciated.

I have been informed that the primary basis for the award is the information and knowledge acquired and shared with fellow collectors during many years of researching glass-manufacturing processes in relation to insulator production during the latter half of the nineteenth century. I must acknowledge that the accomplishment of my goals has required mentors, associates, and the cooperation of exceptional friends. Please let me recognize a few of the individuals who have been a major influence in my quests for knowledge, critiqued my findings, and challenged me to dig deeper. First, it was John Webster, a fruit-jar collector in Florence, Kentucky, who, circa 1970, sparked my interest in researching the early glass works located in Cincinnati, Ohio, and Covington, Kentucky. My next associate was David Dale, a glass-manufacturing historian in Muncie, Indiana, who taught me research techniques and broadened my horizons. Later, it was a pleasure to associate with Clarice Gordon, San Diego, California, as she drafted her book about the Hemingray family and their glass company. Bob Stahr, now serving as NIA President, has shared a mutual research interest during more recent years. Bob and I have shared research findings, debated interpretation, and discussed missing pieces of the puzzle at length. I also must acknowledge the patience of Steve Blair, London, Ohio, with whom I have traveled extensively for years. On many occasions, we would leave for an insulator show a day or two early in order that I might search the holdings of a distant library, or the archives of a county courthouse located along the way. He never complained, at least not to me. Finally, thanks must go to Sandra who never grumbled about the inordinate amount of time that I have been absent from home while following my research pursuits. To each of the above, I owe a huge debt of gratitude for their roles in making it possible for me to accomplish the feats that have been recognized by the NIA Board.

Sincerely,

Glenn Drummond, NIA 537





**GALEN A. HOWARD****October 4, 1950 -- August 7, 2008**

Galen Howard passed August 7, 2008 as a result of a car accident in Beaver County, Oklahoma.

Galen was born October 4, 1950 in Goodland, Kansas to Arthur and Edna Howard. His father precedes him in death. He is survived by his mother, Edna Howard of Colorado Springs and his wife, Mary Ann Howard of Colorado Springs, his mother-in-law and brother-in-law, Mary Marraffa and Johnny Marraffa, of Alto Loma, California, a daughter, Jessica Howard of Colorado Springs, a brother, Roy Howard (wife Pat) of Colorado Springs, two sisters: Karen January (husband Jerry), of Pasadena, Texas, and Sara Howard of Colorado Springs, and many relatives and friends.

Galen began his career working an incredible job for an insulator collector. He worked as a lineman on a hot shot railroad communications repair crew that responded from Omaha to the far Northwest. It was on this job that he discovered the first known CD162.3 with wedge drip points.

He began his telephone company career as a line foreman for Mountain States Telephone Co. He worked there for 30 years as the company became Mountain Bell, then US West and later Qwest. After many years of commendable service, he retired in 1999. Soon afterwards he established his engineering consulting firm in telecommunications.

Galen's love for insulators at an early age grew into an enviable collection displayed at many shows across the U.S. He leaves behind many friends and associates actively involved in the National Insulator Association. He will be sadly missed by his lovely wife, his insulator collecting, fishing and hunting buddies and his best friend and beloved "hound dog," Emmie.



Besides his passion for insulators, he was an avid hunter. Galen tagged most of the North American big game including the Alaskan brown bear.

Galen and Mary Ann would host a traditional pheasant hunt each year in October. Many insulator collectors were invited to their home for the hunt including Ross Baird, Jack Roach, Mike Green, Denny Hackthorne, Rob Baumann, and others. No matter how many showed up, there was always room for one more.

After a gourmet Italian dinner prepared by Mary Ann, out came boxes of, what else, insulators. Many great insulators changed hands in Galen's den. The next day it was an Air Force Academy football game all on Galen. He would always find tickets, (on the 50), no matter the head count.

The next two or three days found us in the field hunting quail, chucker, and pheasant. Again, all on Galen. Wherever he is now, he has a shotgun in hand with a golden Labrador Retriever in front of him.

To all that knew him, he was a brother and will be dearly missed.

## MICKEY DUTCHER

1932-2008

The insulator fraternity lost a pillar in the hobby on August 23, 2008 with the passing of Mickey Dutcher. Mickey and his lovely wife Ellie were fixtures at many eastern shows and numerous nationals since they began collecting in 1971. Because of his infectious personality and his yellow "I BUY INSULATORS" t-shirt you always knew when Mickey had arrived.

Mickey was borne July 17, 1932, in Syracuse, New York. He was married and devoted to his lovely wife Ellie for 39 years. Their immediate family includes 6 children, 14 grandchildren, 6 great-grandchildren, and Mickey's 103 year old mother who is living with Ellie. I've personally noted that Mickey's passion for collecting has been passed on to some of his grandchildren, which means the hobby will be blessed with more Dutchers in the future. Good job, Mickey!

I first met Mickey and Ellie at the Ithaca, New York insulator show in 1971, which was the beginning of a life long friendship. During my many visits to Cortland we would talk and laugh late into the evening or early morning, often with friend and neighbor Howard Makela, about insulators, insulator collectors and the merits of a fine beer. Anyone who was fortunate enough to visit Mickey and Ellie knew the meaning of true hospitality.

Mickey brought much to the hobby of insulator collecting. He was one of the early CD collectors, beginning that passion way back in 1971. While the London and Springfield Ohio plus the Perkiomenville shows were often viewed as his favorites, he once confided to me that his favorite show was the York, Pa Bottle Show but I could not tell anyone until now. Why? It was this show that he found the first Emminger known, the first baby teapot and numerous other very rare treasures. I'm surprised that his success at these shows did not spark a run on yellow "I Buy Insulator" t-shirts.



One of my many fond memories of Mickey dates back to the early Chicago Jumbo shows that were hosted by Dick Augustyn and Larry and Mary Beth Veneziano. Mickey never missed these shows and it was at one of these shows that Mickey disappeared for a couple of hours and Ellie and I began to worry about him. Finally, late that morning he returned to the floor with his famous mischievous smile. I asked him where he had been! His reply, "Trunk Dumping" He further explained that there was too much competition on the trade show floor so he walked from car to car that arrived in the parking lot announcing "I buy insulators." Was he successful? After helping him load boxes of Columbia's, Mickey Mouse's, Hemingray 25's and CD 205 Transpositions and assorted other treasures I would say yes!

All of us will personally miss his enthusiasm for both insulators and the people in the hobby. Even as Mickey's health began to fade and he was unable to travel to shows, Ellie told me that he cried every time he could not attend one of those shows.

Mickey was laid to rest August 26, 2008. For those of use who knew Mickey it is not surprising that he asked to be laid to rest with a few special items in his casket which included: a pack of cigarettes, a lighter from Donna his daughter that said "Dad," a can of Piel's, a Hemingray 42, plus a very large picture of Ellie.

Goodbye Mickey, we will all miss you.

Jack Riesselman

## AWARDS & RECOGNITION CHAIR



Hello fellow NIA members! I am the new Awards and Recognition Committee Chair. If I have not had the pleasure of meeting you over my 35+ years of insulator-ing, I look forward to doing so. I try to specialize in CD 104, 112, and

KCGW's, but lots of other items wind up on my shelf too. I also have a few CD 102 and 145's that I collected as a youth. I am very involved with the Boy Scouts of America and also at my church and with Junior Achievement. My family is almost out of the nest, with my youngest of 3 a senior in high school

I would like to call your attention to the new display rating system that I think will be a better way to score and determine winners. Please look through the new display judging rules found at the NIA website:

[www.nia.org/handbook/judging.htm](http://www.nia.org/handbook/judging.htm)

The judging criteria are weighted towards education and showmanship. After all, isn't that what the displays SHOULD be targeting?

Also note there is a new minimum score that prevents a minimal display winning a category award just because there were no other displays in that category.

At the Portland National the display awards were presented on the show floor during the show. This allowed the attendees to see which displays won awards an entire day earlier than waiting for the awards to be announced at the banquet. This also made the banquet quicker. I encourage you to give me your thoughts regarding this change. Do you like it? Do you not like it? Please let me know, after all, this is YOUR Association.

Best of collecting to you, and I'll see you in Springfield!

**Gene Hawkins, NIA #421  
Awards & Recognition Chair**

## ETHICS CHAIR



For those who do not know me or haven't met me, I would like to introduce myself to you as the NIA Ethics Chair. I have been a continuous member of the NIA since 1984 and I attribute my very beginnings of insulator collecting to a 6th grade school teacher. He had what I think were a pair of Muncie and Coolie tops that he

had acquired at a local flea market and used as paper weights for class assignments and dittos. Those simple catalysts sparked an interest and passion that continues after nearly 30 years.

I did a quick search for a definition of ethics. It included such phrases as "a system of moral principles", "the rules of conduct recognized in respect to a particular group", "moral principles, as of an individual" and "values relating to human conduct, with respect to the rightness and wrongness of certain actions and to the goodness and badness of the motives and ends of such actions."

The NIA Code of Ethics:

[www.nia.org/handbook/ethics.htm](http://www.nia.org/handbook/ethics.htm)

defines various of types of insulators and what NIA member shall and shall not do as it relates to these as well as how members

shall conduct business with fellow collectors. Mike Guthrie, who transitioned his work to me, made what I think is a very good summary of the topic in the Spring 2007 Issue of Drip Points (Volume 34, Number 3) It can be found online at:

[www.nia.org/drippoints/archive/index.htm](http://www.nia.org/drippoints/archive/index.htm)

As Ethics Chair, I will continue the work started back in 1974 by Rod Wing and carried on by familiar names still active in the hobby like John McDougald, Elton Gish, Charles Bibb and most recently Mike Guthrie.

If you have a personal matter where you believe the NIA Code of Ethics was violated, I encourage you to contact me.

**David R. Wiecek, NIA #3225  
Ethics Chair**

## PROMOTIONS CHAIR



I really had hoped that the Olympics might feature bass fishing or photography among the competitions this year, so I guess my lifetime of training is sadly "down the drain". My vocation of residential real estate development is so slow I attend insulator shows to remember what it like to sell something. The good news is that I should have more free time to work on NIA public relations.

Some of you may know me by face or name; others may recognize my frequent postings on ICON. Probably most readers do not know much about my background despite the fact that I started collecting in 1970. Bob Stahr had the FBI run a background check prior to asking me to Chair public relations. Here are some highlights from the report:

*Never been arrested, although it was noted that he received a warning ticket for a burnt out headlight on the way to an insulator show.*

*He frequently uses the Internet alias WOWOTN (Wicked Old Witch of the North ... it's a long story from college days).*

*He was born and raised in Northern Indiana, so he was destined to be a Bears, Vikings, Green Bay and Raid-*

*ers fan (Raiders, how did that happen?). A few years ago he changed loyalties to the Colts.*

*From 1968 – 1971 he attended Ball State University (Muncie, IN – get the connection?) and was frequently observed at a local dump searching for junk glass between classes. Besides tons of glass, he collected three degrees along the way. The stress of studying probably explains why he collects insulators.*

*He honed his writing and communications skills while teaching grade school, high school and college classes and writing his graduate thesis.*

*It was noted that one of his grade school classes actually used copies of the Crown Jewels and Old Bottle Magazine as the reading primer.*

*He has been a City Planner, Economic Development Administrator, Director of Governmental Affairs and Assistant Executive Officer for the Builders Association of Greater Indianapolis, and a Project Manager for a major Indianapolis commercial developer. These positions have all placed him in high profile PR positions.*

*Over the last 16 years he has developed several multi-million dollar custom home communities being solely responsible for land acquisition, land planning, governmental approvals, construction supervision and sales and marketing. He does his own typing, filing, telephone answering, copying and coffee making, so he is very kind to his "secretary".*

*He and his wife Mimi have 5 grown, college educated children. So he is often quoted as saying "Nothing scares me".*

*In his "free time" he is a card-carrying member of the media and is seen frequenting high school, college and some pro sports events in the disguise as a sports photographer for a national sports publication. We actually believe he just wants to get closer to the cheerleaders.*

*He has also recently served as Chair of the Carmel Clay Veterans Memo-*

*rial and raised \$374,000 for the Memorial in one and half years. It is rumored that current national political candidates have sought his fund raising services but he declined in order to handle NIA public relations.*

### The Task at Hand

Bob Stahr had a vision to offer assistance to show hosts and to better enhance the position of the hobby in the public eye. In our brief discussions, we saw two areas that could use attention:

Providing assistance to show host in helping promote their show via press releases. Some show hosts are doing a very good job, but may want a little assistance. Others, may not have much experience and possibly we can make a difference in getting the public eye.

Providing public relations on a broader scale addressing the hobby and the existence of the NIA which might generate national or regional media attention.

Those of you who know me know I love a good sense of humor. We hope to have some fun with this and simultaneously help grow the hobby via new and greater attention. I am but one person, so each of you can help spread the word within your geographic regions and have hosts contact me if I can be of assistance.

I have developed a questionnaire to help collect basic information in order to create a press release. I also have received an emailed packet from a fellow collector that was developed some time ago which may be useful to show hosts, especially those new to the hosting activity. I will be reviewing this and determining if this can also be of value.

*(Continued on page 14)*



## NOMINATIONS CHAIR



A word from your nomination Chairperson ... that word is THANKS!

Thank you to Bob Stahr our new NIA President. We appreciate your spirit of contribution to the hobby and wish you all the very best in your term of office.

Another thank you to Lou Hall, the new Western VP. Lou has served gallantly on the Awards and Recognition Committee and done a fabulous job. As Western VP Lou will be great addition to the NIA.

Members, please think about ways that you can contribute. Contact the officers and committees and get involved. There are

so many ways to help out. It is not necessary to hold office to be a valuable member of NIA. Share your knowledge; Drip Points is always anxious for informative articles. Talk with your regional VP and ask if there is any way you can contribute. Help Out! Get Involved! Contact our new president and offer to work on a project. Officers are only as good as the organization they serve!

**Kay Bryant, NIA #4099  
Nominations Chair**

### NIA Annual General Membership Meeting, July 4, 2008 DoubleTree Hotel, Portland, OR

Board and Chair Members present:

Kevin Jacobson, Tom Katonak, Bob Stahr, Jack Roach, Doug Williams, Arthur McConnachie, Don Briel, Carolyn Berry, Bob Berry, Paul Greaves, Rick Soller, Louis Hall, Mike Guthrie, Colin Jung

Members present:

Approximately 53 members attended in addition to the Board and Chair members listed above.

President Kevin Jacobson called the meeting to order at 4:00 p.m. PST. He reminded everyone of the Central Regional Show in two weeks, July 19 & 20, in Richfield, OH. The hosts are the Western Reserve Insulator Club members.

No one brought copies of the NIA General Membership Meeting minutes from last year's 2007 Orlando, FL National, but Kevin noted they were published in the Fall Drip Points. Rick Soller moved for approval of the 2007 minutes. Bob Stahr seconded the motion and the membership approved the 2007 minutes.

Jack Roach gave the Treasurer's report. The NIA had an income of \$14,070 and expenses of \$13,284 for a net profit of \$786.00. The main expenses were the Drip Points newsletter and the postage/ mailing costs. Jack mentioned to the membership that if they signed up to receive the newsletter electronically, it would save the NIA on significant postage costs. Jack then described the proposed approved budget, which projects about \$14,650 in revenue and \$13,620 in expenses that will leave a net profit of about \$1,000 to the General Fund.

President Jacobson then mentioned a couple of Board and Committee changes: Tom Katonak would be terming out as 2<sup>nd</sup> Past President, Mike Green would be terming out as Western Regional Vice President, and Mike Guthrie was resigning from the Ethics Chair position.

President Jacobson then summarized the board meeting actions:

- Approved a new NIA membership card design that is better looking and less expensive to print.
- Added wording to the Award and Recognition text, which will clear up some ambiguity in the language.
- Approved a FY08-09 budget.
- Noted the board was still working on insulator authentication.

President Jacobson said there would be no First Past President's report as Dudley Ellis was not in attendance and still undergoing testing for a medical condition.

Second Past President Tom Katonak gave his final report. He was proud to serve on the NIA Board and thanked everyone for their support over the years. He was happy to spread the insulator hobby to the countries he and Linda visited. He introduced two new members from Australia who were attending their first NIA convention.

Eastern Regional Vice President Doug Williams reported that things were quiet on the east coast and there would be no Eastern Regional this year unless someone stepped up soon. Doug was very impressed with the National CD display and wanted to thank Howard Banks for organizing it and the membership for its contributions to the display.

Information Director Arthur McConnachie reported on Drip Point changes this year. He switched from sending members a file attachment to providing them with a Drip Points web link on the NIA website. The switch has generated fewer problems for member subscribers. He asked members to please take Drip Points electronically and noted the advantages: one, members would receive their issues sooner; two, members would get them in color; and three, it would save the NIA a significant amount of postage costs.

McConnachie noted that he was starting to receive reports of deaths of early NIA members. As he didn't know the decedents, he was not in a position to write the obituaries and he asked the membership for help in this area.

Membership Director Don Briel encouraged the membership to prepay their NIA dues by October. This will save the NIA the postage cost of mailing a reminder. He noted there were now many different ways to pay your dues: electronic payments, multiple year payments, etc. Briel noted that last year the NIA had 1,636 members and the record membership was 1,649 set in year 2001. Briel was proud to announce that membership set a new record in 2008 with 1,668 members.

By-Laws Chair Bob Stahr reported the updating of the membership handbook and the text changes in the Nominations and Awards section.

Product Marketing Chair Carolyn Berry reported product sales of \$2,378.56 in FY 2007-08 and a small net profit of \$180.42. She announced that a new product will be introduced to the membership next year.

Research and Education Committee Chair Bob Berry noted that his main goal was the maintenance of the NIA website. Web traffic was heavier this year than last year and he is trying to find the keywords that will help increase web traffic. He took numerous photographs of the National CD display, which will help fill in the CD photograph holes in the website.

President Kevin Jacobson announced that the NIA accepts on-line payments for NIA dues and recognized this year's show hosts: Steve Watkins, Howard and Linda Banks.

Authentication and Classification Committee Chair Paul Greaves said he will be preparing a report to the Board on what is known about EC&M insulators. He solicited information from the membership.

Historian Rick Soller said the estates of Phoebe Adams and Dave Ramp (?) donated old show ribbons that will be put in the NIA archives. Soller also received Jack Tod correspondence, business cards, and the loan of Jerry Turner's photographs of early Springfield Shows that will be scanned. Soller said he needs help identifying the collectors in the photographs.

Awards and Recognition Chair Louis Hall announced there were three nominations for life-time membership and one nomination for outstanding service. There was going to be a change of procedure. All club and NIA awards will be presented on the show floor instead of the banquet so we can have the dinner at a decent hour. Two Best of Show ribbons were transmitted to show hosts this year.

Ethics Chair Mike Guthrie said several situations occur this year. Two situations involved complaints against non-NIA members so no action could be taken. One case involved a NIA member. The case was resolved and sanctions were taken against the seller.



Secretary Jacqueline Linscott-Barnes was not in attendance at the Convention. No report was presented.

President Kevin Jacobson announced that the 40<sup>th</sup> annual 2009 NIA National will be held in Coraville, Iowa (Central Region) on July 10-12, 2009. Your host team will be: Larry and Pat Whitlock, Dennis and Jeannie Weber, and Bill and Linda Connell. The host hotel is the Marriott Hotel off Interstate 80. There will be 130+ sales tables and 25 display spaces. Table cost is \$55 for the first table, and \$50 each for additional 8-foot tables. There was some flooding in Iowa this summer and damage to the hotel, but the Marriott expects the flood repairs to be completed before the Convention. Show programs will be distributed by the hosts tomorrow on the show floor.

President Jacobson reported on the Karen Sanville letter that numerous members received in the mail. In summary, Sanville purchased a purple Brookfield blobtop, CD126, from dealer Kevin Lawless at the 2001 Scottsdale National. Six to seven years later when she attempted to sell it through a catalog auctioneer, she did not like the terms offered by auctioneer Dwayne Anthony, so she offered it to auctioneer Ray Klingensmith, who refused to auction the insulator because he felt the color of the insulator was altered artificially. Ms. Sanville complained to the NIA Board and subsequently Doug MacGillvary, a long-time friend and partner of Kevin Lawless, took the initiative and offered to buy back the purple Brookfield at the original sales price. Ms. Sanville accepted the offer and the transaction was consummated. President Jacobson commended Doug MacGillvary for his actions, considering he had no interest or involvement in the sale at the 2001 National.

Ms. Sanville subsequently formally requested that the NIA Board consider changing its by-laws to guarantee the authenticity of insulators sold/valued over \$3,000 and provide insurance of value for the same. The NIA Board is still reviewing Ms. Sanville's request and has nothing to report on the matter at this point. President Jacobson pointed out though that any potential change would only apply to NIA shows and currently there is no scientific test to prove the authenticity of an insulator. Furthermore, most insulators valued over \$3,000 do not have a provenance.

President Jacobson then introduced Louis Hall as the new Western Regional Vice President. Lou said the position did not come with a job description so he will be writing his own. Lou announced his goals for his term and they were:

- Visit a lot of shows in the Western Region.
- Increase western membership equivalent to the current NIA membership.
- Wants the next Western National to be in the desert.

President Jacobson then introduced Bob Stahr as the new NIA President and passed along the hammer of peace and tranquility. Bob thanked his new wife Stacey for her support and announced his new Board and Committee appointments during his term.

- Ethics Committee: David Wiecek replaces Mike Guthrie
- Promotions Committee: Jim White replaces Bob Merzoian
- By-Laws Committee: Rick Jones replaces Bob Stahr
- Awards and Recognition Committee: Gene Hawkins replaces Louis Hall
- Secretary: Colin Jung replaces Jacqueline Linscott-Barnes

Bob wants to promote the hobby to new members in order to deal with membership attrition. Both Bob and Kevin Jacobson will pursue a 501(c ) tax exempt status for the NIA. Bob also expects to deal with the challenges of obtaining bids for Regionals and Nationals.

Bob Stahr asked for a motion to adjourn the meeting. Jack Roach moved to adjourn and was seconded by Steve Watkins. Meeting ended at 5:32 p.m. PST.

Respectfully submitted by,

Colin Jung, #7055  
Executive Secretary



**From the Treasurer**

**Jack Roach, NIA #4156, Treasurer**

**2007-2008 FINANCIAL STATEMENT  
NATIONAL INSULATOR ASSOCIATION  
TWELVE MONTHS ENDING JUNE 30, 2008**

<b>Beginning Balance - General Funds</b>	+	<b>\$12,788</b>
<b>Museum Exploratory Committee</b>		<b>\$972</b>
<b>Authentication/Ethics Account</b>		<b>\$2,297</b>
<b>Revenues</b>		
Donations		
Membership Dues	10,941	
Miscellaneous Income	750	
Product Sales	2,379	
	<b>Total Revenues</b>	<b>\$14,070</b>
<b>General Fund Expenses</b>		
Advertising		
Insurance, Fees & Taxes	940	
Marketing Products	2,198	
Misc. Postage	1,759	
Misc. Printing	887	
Misc. Supplies	182	
Misc. Professional Services	339	
Crown Jewels Rebates	556	
Drip Points Printing & Postage	4,906	
Show Advertising Subsidy	500	
Show Awards	1,017	
Stationery Supplies		
Telephone		
Special Projects		
Educational Disp Postage		
	<b>Total Expenses</b>	<b>\$13,284</b>
<b>Closing Balance, General Fund</b>		<b>\$13,574</b>
<b>Museum Exploratory Committee Expenditures</b>		
<b>Museum Exploratory Committee Balance</b>		<b>\$972</b>
<b>Authentication/Ethics Account Expenditures</b>		
<b>Authentication/Ethics Account Balance</b>		<b>\$2,297</b>
 <b>Total Balance on Hand June 30, 2008</b>		 <b>\$16,843</b>

2008 NATIONAL INSULATOR ASSOCIATION

**BOARD OF DIRECTORS**

**Bob Stahr, NIA #4186 President**

515 Main St., Unit 403  
West Chicago, IL 60185  
bob@hemingray.com

**Kevin Jacobson, NIA #6720 First Past President**

1102 West Aster Dr, Phoenix, AZ 85029-2808  
602-564-0815  
kwjacob@icsaero.com

**Dudley Ellis, NIA #5085 Second Past President**

131 Plantation Way, Stockbridge, GA 30281  
770-957-9928  
pony102@bellsouth.net

**Lou Hall, NIA #7185 Western Region VP**

363 W Stuart Ave  
Fresno, CA 93711  
louhall@pacbell.net

**Ross Baird, NIA #1983 Central Region VP**

8617 Crosswind Dr  
Fort Worth, TX 76179  
nsulator@aol.com

**Doug Williams, NIA #1221 Eastern Region VP**

131 Pine Lake Circle SW  
Ocean Isle, NC 28469  
dwilli69@atmc.net

**Arthur McConnachie, NIA #6934**

**Information Director**

10700 Academy Rd NE Apt 2636  
Albuquerque, NM 87111  
arthur@mconnachie.com

**Donald Briel, NIA #7218 Membership Director**

P.O. Box 188, Providence, UT 84332  
435-753-5786  
Don.Briel@comcast.net

**Colin Jung, NIA #7055 Secretary**

1544 Norland Dr  
Sunnyvale, CA 94087  
muddhogg99@hotmail.com

**Jack Roach, NIA #4156 Treasurer**

8 Tremont Trace, Wimberly, TX 78676  
512-847-7302  
jackroach@live.com

**STANDING COMMITTEE CHAIRPERSONS**

**Paul Greaves, NIA #2685**

**Authentication & Classification**

8830 Benton Acre Rd  
Granite Bay, CA 95746  
pgreaves@surewest.net

**Gene Hawkins, NIA #421 Awards and Recognition**

3847 North Prairie St  
Warsaw, IN 46582  
gene.hawkins@mchsi.com

**Rick Jones, NIA #201 By-Laws**

405 Oakwood Dr  
Hamilton, OH 45013  
threadless@cinci.rr.com

**David Wiecek, NIA #3225 Ethics**

63 Reinman Rd  
Warren, NJ 07059  
dwiecek@optonline.net

**Rick Soller, NIA #2958 Historian**

4086 Blackstone Avenue  
Gurnee, IL 60031  
com574@clcillinois.edu

**Kay Bryant, NIA #4099 Nominations**

8061 SE Helen Terrace  
Hobe Sound, FL 33455  
donbottles05@bellsouth.net

**Carolyn Berry, NIA #4336 Product Marketing**

1010 Wren Court, Round Rock, TX 78681  
512-255-2006  
pyrex553@aol.com

**Jim White, NIA #1127 Promotions**

7990 Windcombe Blvd  
Indianapolis, IN 46240  
indyblanc@aol.com

**Bob Berry, NIA #1203 Research & Education**

1010 Wren Court, Round Rock, TX 78681  
512-255-2006  
pyrex553@aol.com



I

### Oregon National Posts Record PM Sales

**NIA Product Marketing sales reached \$3200+, a new "all time record" at the NIA 39<sup>th</sup> annual show!**

**New shirts** have been added since the National to our line up of items:

Henley t-shirts (4 button front, steel gray) in short sleeve, Men's gray polo with navy/gray herringbone trim on collar and sleeve cuffs, Ladies polo in "bimini blue", similar to a nice deep sky blue, and restocked embroidered t-shirts that were sold out at the National.

**Why not order a NIA shirt and your NIA engraved name badge &/or club bar today!**

(WRIC, MVIC, LSIC, GSIC CFIC, YPCIC , CBIC, JSIC etc.)



I am working on adding some new items to debut at the 40<sup>th</sup> National to be held in Iowa next July...stay tuned for details in the coming months.



See new order form in back of this DP!

OR [www.nia.org/products](http://www.nia.org/products)

A special thanks to all who help support the NIA goals, through their purchases of the various products... just wearing a NIA shirt not only promotes the hobby but it also makes "what to wear" easier for the shows!

Looking forward to serving another successful year!

Carolyn Berry - NIA # 4336  
Product Marketing Chairman

**Membership Application/Renewal Form**

**Submit (Payable to the NIA in U.S. funds) To:**

**Donald R. Briel  
NIA Membership Director  
P. O. Box 188  
Providence, UT 84332  
don.briel@comcast.net**

**Dues Schedule:**

Regular Membership . . . . . \$ 12.00  
 Family Membership . . . . . \$ 12.00  
 Junior Membership (under 18) . . . . . \$ 5.00  
 Club or Organization . . . . . \$ 12.00

Check appropriate class: Regular \_\_\_\_\_ Family \_\_\_\_\_ Junior \_\_\_\_\_ Club/Org. \_\_\_\_\_

Check years of payment: Single year \_\_\_\_\_ Multi-year \_\_\_\_\_

**Please Print Legibly**

**Name** \_\_\_\_\_

**NIA # (if renewal)** \_\_\_\_\_

**Address** \_\_\_\_\_

**City** \_\_\_\_\_

**State/Province** \_\_\_\_\_

**Zip/Postal Code** \_\_\_\_\_ **(+4)** \_\_\_\_\_

**Country (if non U.S.)** \_\_\_\_\_

**Telephone Number** \_\_\_\_\_

**E-Mail Address** \_\_\_\_\_

Please include me in the Annual NIA/Crown Jewels Directory **Yes** \_\_\_\_\_ **No** \_\_\_\_\_

Please include my Telephone Number **Yes** \_\_\_\_\_ **No** \_\_\_\_\_

Please include my E-Mail Address **Yes** \_\_\_\_\_ **No** \_\_\_\_\_

I would like to receive Drip Points in the following format **Paper** \_\_\_\_\_ **Electronic** \_\_\_\_\_  
 (Check only one choice) (An E-Mail address is required for electronic)

**Additional Family Members Residing in the Same Household**

**Name** \_\_\_\_\_ **NIA # (if renewal)** \_\_\_\_\_

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

Signed \_\_\_\_\_

Date \_\_\_\_\_

Amount Enclosed \$ \_\_\_\_\_



# Fall 2008

[www.nia.org/products](http://www.nia.org/products)



**Men's Golf / Polo Shirts or Button-front Sport Shirt** Price Quantity Total

**NEW COLOR!** Lt. Steel gray with navy/gray herringbone trim on collar and cuffs

Color Choice: \_\_\_\_\_

Please call or email me for style/color availability! embroidered logo; with or without pockets

(Size chart on back) \$41.00 \_\_\_\_\_



**Ladies' Polo/Golf style shirts - NEW COLOR!** - Bimini Blue (nice sky blue!)

Please call or email me for details! embroidered logo (no pockets) \$38.00 \_\_\_\_\_

(Size chart on back) Color choice: \_\_\_\_\_

**Denim Shirt** - (\*ladies order comparable men's size, see chart below)

Heavy-weight; pre-shrunk cotton -- stonewash blue or **NEW! NATURAL/ECRU**; left-side pocket

Embroidered logo S \_\_\_ M \_\_\_ L \_\_\_ XL \_\_\_ \$32.00 \_\_\_\_\_

\*S/Sleeve \_\_\_ \*L/Sleeve \_\_\_ 2X \_\_\_ 3X \_\_\_ \$35.00 \_\_\_\_\_



**T-Shirts** - Hanes Heavyweight - 6.1 oz. cotton - Pre-shrunk

**Screen-printed logo (front & back)** S \_\_\_ M \_\_\_ L \_\_\_ XL \_\_\_ (\$20) \_\_\_\_\_

2X \_\_\_ (\$22) \_\_\_\_\_



Colors: Stonewash Green, Stonewash Med. Blue, Pebble (sand), Lt. Steel Gray

**Embroidered logo (front only!)** (\*\*NOTE: I have a limited number of t-shirts with pockets, call for details)

S \_\_\_ M \_\_\_ L \_\_\_ XL \_\_\_ (\$20) \_\_\_\_\_

(\*note: pockets, \$2.00 additional on all sizes) 2X \_\_\_ (\$22) \_\_\_\_\_

Colors: Golden Yellow, Ecu, Ash Gray, White, Royal Blue, Red, Burgundy, Lt. Blue or Lt. Steel Gray



**Crewneck Sweatshirts** - Heavy weight - 100 % Cotton/polyester blend - Pre-shrunk

Colors: Burgundy or Lt. Steel Gray -- **Embroidered logo**

M \_\_\_ L \_\_\_ XL \_\_\_ (\$25) 2X \_\_\_ 3X \_\_\_ (\$30) \_\_\_\_\_

**Hooded Sweatshirt** w/ full front zipper/muff pocket/drawstring hood -embroidered logo-

Color: Lt. Steel Gray M \_\_\_ L \_\_\_ XL \_\_\_ (\$35) 2X \_\_\_ 3X \_\_\_ (\$40) \_\_\_\_\_

**Embroidered Cap** - low-rise, embroidered logo (\$16.00)

Circle color choice: Stone/ Navy bill, Khaki / Green bill, or all Denim \_\_\_\_\_

**13 oz. Clear Glass Mug** with etched NIA Logo \$3.00 \_\_\_\_\_

**Ceramic Mug** - 10 oz. white mug with logo \$7.00 \_\_\_\_\_

**Patch** -- embroidered logo / red embroidered edge \$4.00 \_\_\_\_\_

**Koozie™** - The original beverage Koozie™ fits any standard beer / soda can / 12 oz. water bottle !!

Silver screened NIA logo on: NIA blue \_\_\_ red \_\_\_ green \_\_\_ \$1.50 \_\_\_\_\_

**NIA Hat/Lapel Pin** - enamel tack pin with NIA logo \$4.00 \_\_\_\_\_

**NIA Decal** - for inside car window \$0.50 \_\_\_\_\_

**NIA Name Badge** - engraved; epoxy pin back; beveled edges (fill in form on page 2)

\$13.00 \_\_\_\_\_

**Badge Bar** - (ie. NIA position or Local Club) \$4.00 \_\_\_\_\_

**Subtotal** \_\_\_\_\_

**U.S. Postage (see back)** \_\_\_\_\_

**Total Enclosed** \_\_\_\_\_

**NOTE:**  
All sizes,  
styles &  
colors of  
shirts are  
available by  
special  
order

**Adult/Men's Size Chart:**

S (32-34) M(36-38) L (40-42)  
XL (44-46) 2X(48-50) 3X(52-54)

**\*Ladies Size Chart:**

S (28-30) M(32-34) L (36-38) XL(40-42)

**\*Ladies order comparable adult/men's size for most shirts, unless specifically noted as a ladies shirt**

**\*\*U.S. Postage: \$6.00 for the first item & \$1.25 for each additional item ordered. Postage for Patches, Decals is \$0.42. Pins or Name Badges/Bars are \$0.80 per item. \*\*for non-US postage, AK & HI and Koozies, or an exact postage quote, please contact me.**

*Please make check or money order in U.S. funds payable to:*

**National Insulator Association or NIA**

## Order / Shipping Information

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Telephone \_\_\_\_\_  
Email address \_\_\_\_\_

**Name Badge Engraving Information (must be a current NIA member!)**

Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_  
Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_  
Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_  
Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_

Club Bar: \_\_\_\_\_ (# requested) \_\_\_\_\_  
Club Bar: \_\_\_\_\_ (# requested) \_\_\_\_\_  
Club Bar: \_\_\_\_\_ (# requested) \_\_\_\_\_  
Club Bar: \_\_\_\_\_ (# requested) \_\_\_\_\_

### Thanks for your support of the NIA !

**Contact Information:**

Carolyn Berry – 1010 Wren Court, Round Rock, TX 78681 / 512-255-2006 / pyrex553@aol.com