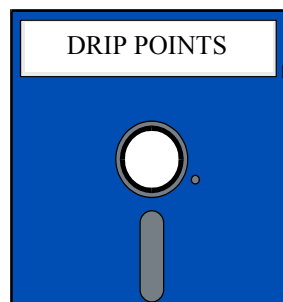


Re-reading this, I see that it is pretty "heavy" on the computer stuff. Not to fear: I still take typed and even hand-written inputs, so send me whatever contributions you have. (I'll convert you all over a period of time!)

Tom Katonak
Information Director



"Send thy disks to me...and I will make them free"

- ed.

A MESSAGE FROM THE PRESIDENT

Hello, and Season's Greetings to All!

As we approach the end of 1993, I hope each of you can joyfully reflect back at a year of happiness and productivity within the hobby. Whether it be that unforgettable show you attended, those great insulators you acquired, or even the new friendships you've established. It's quite apparent that our hobby can offer an endless supply of opportunities for adding pleasure to our lives if we give it the chance. For those who might be falling into the "inactive bystander" mode for one reason or another, dust off those insulators and take a good long look at those glistening beauties! Remember the good times you had acquiring them? Now tell me, is the insulator bug beginning to bite again? Good, I thought so!

Please be sure to read all the reports submitted by your officers and chairpersons in this issue of *Drip Points*. Nominations for two NIA board positions, and bids for the NIA 1995 National and Regional shows are being encouraged at this time. This is your opportunity to become an involved member.

Our Promotions and Education department is progressing much slower than anticipated. We really need the assistance from those of

you who have a talent in the fields of video production, professional quality brochure production, and photography. If you can assist, please contact Kevin Lawless for details.

Our new NIA T-shirts have hit the market and are selling like hotcakes! They are a vast improvement over our previous stock in both material quality and screen print quality. Refer to the enclosed order form and order yours today!

A big pat on the back to Claude Wambold and Steve Bobb for their efforts involved in hosting the Eastern Regional in Kulpville, PA. One noted highlight of the show for me was the viewing of several extremely rare Paisley and Pennycuick insulators displayed in non-competitive exhibits.

As a reminder, it's not too early to begin making plans for attending the 1994 NIA National Show to be held in Houston, Texas. Two well-planned regional shows deserve your presence also. Have you set aside or requested your vacation time yet? Reserved your sales or display table? Don't delay! More than two-thirds of the sales tables for the national have already been sold!

On a more somber note, a small handful of minor ethics issues within the hobby have surfaced to my attention over the past year

(Continued on page 3)

FROM THE EXECUTIVE DIRECTOR

FROM THE EASTERN REGION VICE PRESIDENT

The Eastern Regional Show at Kulpville is over, but the memories will be good ones. The crowd on Saturday was impressive and filled the aisles of the small hall to overflowing. The attendees were serious collectors or some new folks who are really excited about the hobby. I suspect some spin-off from the Forbes article helped the cause. Sunday, sort of as expected, was pretty slow. There was a large quantity of good glass and porcelain present with some interesting new or scarce pieces showing. A couple of 737.6s showed, part of a small recent find of a few more. A weird looking 115 (someone called it a 115.1) showed up and was apparently gobbled up, and among the walk-ins was a nice 723.6. This piece prompted quite a discussion on what it really was. Evidence was shown that it was used as the insert for a Brooke's rams horn, but the fellow that dug it was no rookie at digging and made a good case for the fact that with its appearance, there was no way it could have been sitting in a metal jacket for over 100 years in the ground. It appears that this may have been a dual purpose piece, i.e. both as an insert and as a Wade type piece.

Some good shows coming up in the eastern region. The CFIC show in Sarasota on Nov. 20, St. Petersburg Bottle show on Jan. 22-23 (always a lot of insulator activity) and of course, The Yankee Pole Cat show in Enfield, CT on March 27, 1994. The London Ohio show will be history by the time you read this, but if you missed it, be sure to check out the 1994 date.

A few more finds: Apparently a quantity

of Bostons (not of monumental size) have surfaced in New Jersey. A "container" was found in an old barn sort of as part of clearing up an estate. Word has it that not only were the traditional threaded segmented thread Bostons present, but some of the slotted pinhole threadless Oakmans (CD 728.7) and the threadless slotted pinhole Boston/Oakmans (CD 728.8) were in this stash. As always, the story gets a bit muddled, but a few nice additions to collections have been made and will be made. Also, a nice 110.6 large corkscrew was a walk-in at a recent bottle show. This rascal had some nice amber swirls in it! The stuff is still out there.

Here's another bit on UPS shipments. I am aware that a recent shipment of relatively high value was refused and UPS was rather specific on the type of packing and method of packing (It was not my shipment, but I did not agree with UPS). They also pretty much insisted that the pieces be "professionally" packed. I

“(UPS) PRETTY MUCH INSISTED THAT THE PIECES BE ‘PROFESSIONALLY’ PACKED.”

I am also aware that UPS is pushing the use of Mail Boxes USA which does professional packing at a PRICE. Is this just an aberration, a coincidence, UPS trying to push business to Mail Boxes or did they just get spooked by the valuation of the package? Don't ask questions where you think you might not like the answer, but if you are shipping UPS, keep your eyes & ears open and let some of us know what you see going on if anything. Good collecting and I'll see you at the shows.

Dick Bowman; NIA #597
Eastern Region Vice-President

FROM THE CENTRAL REGION VICE PRESIDENT

TREASURER'S REPORT**1993-1994 FIRST QUARTER FINANCIAL REPORT
NATIONAL INSULATOR ASSOCIATION**

BEGINNING BALANCE	7 - 1 - 93	\$9,616.51
REVENUES		\$1,238.00
Membership dues	880.50	
Interest	27.50	
NIA Product Sales	330.00	
EXPENDITURES		(\$4174.54)
<i>Drip Points</i>	(525.00)	
Postage	(579.99)	
Supplies - Printing	(987.70)	
Telephone	(46.45)	
Sales Products	(1489.00)	
Show Host Advertising	(500.00)	
<i>Crown Jewels</i> Refund	(46.00)	
CLOSING BALANCE	9 - 30 - 93	\$6679.97

The above balance includes \$1578.00 set aside for the Promotional and Educational fund.

Respectfully submitted

Ross E. Huth
Treasurer

1993

NATIONAL INSULATOR ASSOCIATION

MEMBER STATUS

TOTAL NIA NUMBERS USED	5424
NIA NUMBERS NOT ASSIGNED	23
NIA NUMBERS DOUBLE ISSUED	56

	<u>ACTIVE</u>	<u>INACTIVE</u>
MEMBERS	1026	4316
CHARTER	128	758
LIFETIME	32	7(DEC.)
JUNIOR	13	3
CLUBS	3	8
NON U.S. MEMBERS	34	17
20 YEAR MEMBERS	65	1
19 YEAR MEMBERS	34	6
18 YEAR MEMBERS	15	10
17 YEAR MEMBERS	20	13
16 YEAR MEMBERS	25	13
15 YEAR MEMBERS	24	10
14 YEAR MEMBERS	27	16
13 YEAR MEMBERS	23	28
12 YEAR MEMBERS	19	30
11 YEAR MEMBERS	45	37
10 YEAR MEMBERS	35	53
9 YEAR MEMBERS	30	72
8 YEAR MEMBERS	48	67
7 YEAR MEMBERS	36	129
6 YEAR MEMBERS	53	138
5 YEAR MEMBERS	53	208
4 YEAR MEMBERS	76	308
3 YEAR MEMBERS	83	447
2 YEAR MEMBERS	114	835
1 YEAR MEMBERS	201	1895

MISC.

DECEASED MEMBERS		73
DOGS		3

1993-1994 NATIONAL INSULATOR ASSOCIATION
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(518) 355-5688

ADDRESS CORRECTION REQUESTED