

Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

drippoints@nia.org

<http://www.nia.org>

VOLUME 28 * NUMBER 2 * WINTER 2000

In this issue of *Drip Points*:

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FROM THE EDITOR

Seasons greetings from the Wonderful Great Lakes Snow Belt!

In the Fall issue of *Drip Points*, Steve mentioned some of the various projects that the various board members would be working on this year. One of the projects assigned to Bob Berry and myself was that of posting a previous issue of *Drip Points* on the NIA website. This would give prospective members an idea of what our pub-

lication is like. I am pleased to announce that Bob will have this on the website in the near future.

I have been contemplating ways to make *Drip Points* a more valued part of our wonderful hobby. I devised an idea which I hope will help induce a spirit of anticipation when our members contemplate the arrival of future *Drip Points* issues. I also hope this idea inspires many of you to experience a more personal interaction with your fellow members. The idea was spawned from two separate

avenues of desires I have heard fellow collectors mention. First, I have heard many of the older (oops - I should say, 'more experienced!') members say they miss the good old days when money was never mentioned in the same sentence as the word 'insulator'. Second (since logic dictates the more contacts you make with fellow hobbyists, the more likely you will be to find that special piece you are looking for), I started searching for an avenue to make *Drip Points* facilitate individuals'

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quests for desired pieces more visible to the hundreds of NIA collectors.

What is the idea? NIA members, . . . witness the birth of the NIA Swapshop! What I propose is a page (or more?!) included in each issue of Drip Points which will have a list of YOUR wants and/or your excess gems which you desire to trade. A typical NIA Swapshop page would be in the following format:

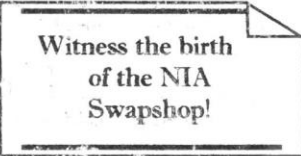
NOTE: in the following entries:
 "W:" means 'wanted'
 "T:" means an insulator you have up for trade - not necessarily for your wanted piece - this is just an extra piece you have to offer anyone who wants to trade.
 "C:" stands for "Contact" and is to be the name and NIA number of the person who submitted this entry.

W: CD 162.1 Brookfield - olive amber
 T: CD155 solid pour amber paperweight (full size)
 C: Lee Brewer NIA #6695

W: CD 151 HGCO - forest green
 T: NIA Commemorative 1999 ruby red
 CD 150 Barclay - aqua
 CD 154 Hemi 42 Two tone green/blue
 C: Becky Sue Brewer NIA#7019

Please note the following stipulations on entries:

1. The definition of "entry" is when you mail me a list of either 0, 1, or 2 items for the W: category and/or 0, 1, or 2 items in the T: category.
 2. Anyone wishing to participate must be a member in good standing of the NIA.
 3. No money is to be mentioned! If the trading partners wish to have a monetary business dealing, then they can do this personally with anyone who contacts them privately.
 4. Entrants realize *Drip Points* is just the medium for making a contact and therefore assume full responsibility for the outcome of any/all exchanges they participate in. The NIA can in no way be held responsible for adverse situations which might arise from the use of the NIA SWAPSHOP
 5. Entries to the NIA Swapshop page are to be mailed through the post office to me.
- WHAT? No email? No phone calls to make an entry? Correct, for two main reasons. First, electronic mail is easily deleted/glitched by the software/system whereas a conventional letter is easy to keep track of until the next *Drip Points* issue is printed (I will then dispose of the received entries). Second, I already get enough email; this will better in-



- sure your entry is not 'lost in the shuffle'! And, as far as phone calls go, it is hard to reach me most of the time!
6. Entries are to be in on the 10th of the month before the next scheduled Drip Points is to be mailed (February 10, May 10, August 10, November 10).
 7. One entry per issue please.

Please note the above NIA SWAPSHOP entries are just to give you an idea as to what I am proposing (well, actually, the W and T items in my entry are factual - Becky's are not!). I will start accepting entries immediately after your receipt of this issue until 2/10/01.

Now that business is out of the way, I want to wish all of you a wonderful Holiday season. Whether you celebrate Christmas as the birth of Christ; whether you celebrate Hannukah; or if you observe some other festivities at this time of year; may you have a wonderful time with your families and loved ones. A traditional Merry Christmas comes to you from the Brewer family, and may the coming year be a blessed one for you!
Lee Brewer, NIA #6695
NIA Information Director



MESSAGE FROM THE PRESIDENT

Well, the holidays are upon us! There is so much going on right now for Melanie and I, that I'm not sure where to begin! In September

we opened our PostNet store; we sold our house in Scottsdale to move closer to the store in Anthem; we're packing up our house and getting ready to move out; we're getting the new house ready to move in to; we're preparing for our first holiday shipping season;

Melanie is now 7 months pregnant, and I'm working 16 hours a day between my full time day job, the store and the NIA. So, this holiday season when your mother-in-law comes to visit and tells you

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she's decided to stay an extra week, just realize someone is more stressed than you are!

First off, I'm pleased to report that the NIA Board received and approved an "11th hour" bid for the Central Regional! My thanks go out

to John Hovanec and Bob Stahr Hovanec and Bob Stahr for making this come together. More details follow in this issue.

The Board Members and Committee Chairpersons have been hard at work. Each should have something significant to report on in this issue, as each is working on a new and unique project. What I would like to report on the results of the Board's discussions regarding Regionals. We started from the ground up by first looking into their continuing viability. We then moved on to the current guidelines that are in the NIA Handbook, recent attendance figures, dealer participation, escalating costs for hosts, etc. In the end the Board voted in favor of relaxing some of the requirements for Regionals. The most significant of which is perhaps the elimination

of the requirement that Regionals be on par with Nationals. One of the thoughts here was that many hosts have found that an awards banquet is not only very time consuming to prepare, but most without exception over the past 30 years, has been unprofitable. This way an awards banquet is optional for a Regional.

The Board also approved a change in the guidelines to permit prospective show hosts to submit bids for one day Regionals, that would encompass an early setup and dealer/NIA member trading time the afternoon and evening before. The goal is to provide more options to the potential show host. It is also hoped that this will encourage a wider variety of bids and more location choices. I think we will accomplish that by the relaxation of the guidelines.

The end of the year is fast approaching and that means that it is time to renew your memberships. We have a pretty ambitious sched-

ule for the coming year and are facing yet another increase in mailing costs. In the past we have been able to put off increasing dues, but this year it became apparent that we would have to raise membership dues. Still, we were able to keep it to a minimum. We are only raising the family membership rate to \$12.00 and the Junior Membership to \$5.00. The price for individual members will remain at \$10.00 I'm making a plea for everyone to renew promptly this year. Bill Meier, the ICON Webmaster has graciously posted a large link on the ICON homepage

advertising the NIA. Furthermore, it explains that by joining or renewing now your dues are covered until January 1st of 2002! By following the link to the NIA's website, members and prospective members are advised about some of the projects that the NIA is currently working on. Also, membership renewal forms are provided.

Melanie and I wish you an enjoyable holiday season, and health and happiness throughout the

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FROM THE EASTERN REGION

Full is in full swing here in the Northeast as the leaves continue to pile up in my yard. They're easier to move than snow, so I guess I can't complain. Kevin Lawless and I co-hosted the Eastern Regional in Coming, NY back in September, and things went off pretty well. The staff at the Coming Museum was very

helpful and accommodating, and the museum was an excellent place to have a show. We were very happy with the turnout and received positive feedback from most of the dealers. To everyone who made it to the show to buy, sell or display, I say thanks for your support!

I also attended a swap meet in Champion, Ohio hosted by the Western Reserve Insulator Club

on October the 15th. This is the third meet this year hosted (or co-hosted) by this very active club. There was a lot of wheeling and dealing going on in the first hour or two, and many insulators changed hands. The club is hoping to have a meet somewhere in the Pittsburgh, PA area sometime next year.

On a final note, I just got back

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from the Washington Courthouse insulator show hosted by Steve and Lois Blair. Steve and Lois have held a show in London, OH every year for the past 29 years, and this year's move to a new site proved to be a blessing in disguise. Over 100 tables filled with a mouthwatering assortment of porcelain and glass insulators, lightning rod balls, points, arrows, LRI's, bottles, etc. Excellent food

was provided on site, and the evening banquet was also held there. If you have never attended one of the Mid-Chio shows, please, please put it on your calendar for next year. You'll be glad you did.

To each of you, have a happy and joyous holiday season!

Ken Willick, NIA #3709
Eastern Region Vice President



FROM THE CENTRAL REGION

Happy Holidays Fellow Collectors,

I would first like to apologize . . . I didn't fall off the face of the earth. Connie and I just had to take a break after the National. Also, I switched jobs in Lucent, and I've been in training and meetings all over the country.

I needed a show to snap me out of it, and the Washington Courthouse show was it. As usual it was a great show. Steve & Lois Blair, Alan Statsny, and Glen Drummond

did an outstanding job. Many thanks to my fellow collectors at the show that helped me improve my attitude -- especially Dave French and Carol MacDougald.

As the CVP I would like to announce the 2001 Central Regional Show in Sandusky, Ohio hosted by the Western Reserve Insulator Club. Many thanks to the WRIC for coming through with the show bid. Please contact John Hovanec at (440) 237-2242, or Scott Stacek at (440) 886-6917, for show information and packets.

I will be traveling for the next couple of months for work. Since I

can't access my home e-mail address, I will be using my work e-mail address edpeters@lucent.com. Please drop me a line if you have any questions, or if you just want to talk about insulators, railroad lanterns, railroad passes, telegraph equipment, old telephones, or porcelain signs. Also, don't be surprised if I give you a call! I may be in a town near you.

I want everyone to have a Great Holiday Season, and remember to drive safely.

Ed Peters, NIA # 6300
Central Region Vice President

FROM THE WESTERN REGION

Boy, I don't know what happened to the fall: All of the sudden, it's winter here! I mean like it's not comfortable to go out and look for glass anymore! And there's already snow on the big peaks here in Great Southwest! I just might have to give the hobby up for a few months and go do some skiing! (Although I have

to tell you, I've already had an offer from a Wyoming guy to join him for some insulator hunting using cross-country skis! He tells me you can ski right up to the poles and pick the glass - he says often-times the cross-arms are chest high!)

Even if the winter weather puts a damper on our outdoor activities, we can still reflect on the happenings over the past few months. We had some wonderful shows,

tailgaters and swapmeets since we've last "talked". I know many of you were able to get to the shows in Arcadia and Tulare California, Naramata, British Columbia and Salem, Oregon and I've had a number of great reviews on these. The event I can personally attest to is the 13th EIC Show on the last weekend of September. As usual, this was a top-drawer event and precursor to the Albuquerque International Balloon Fiesta the next

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weekend. Fortunately for the EIC Show, the weather was "chamber-of-commerce perfect". (Unfortunately for the Balloon Fiesta, the climate shifted toward winter and more than half the events were cancelled due to rain or wind.)

Probably the highlight of the Albuquerque Show was the record number of exhibits this year: there were 16 in all, including three in the Junior Division! What an educational event! Eloise Haltman walked away with the premium awards - Best of Show ribbon and People's Choice award - for her wonderful display of rare insulators.

... highlight of the Albuquerque Show ... the record number of

citement!) However, some of the small towns and villages were wired with more interesting stuff, including green Derfs and amber Telegraphos still in the air! The food was great and the locals friendly - the Sonoran desert scenery spectacular! I'm looking forward to doing this again!

There are not many shows on the docket for the upcoming quarter, but there are a couple. Just as many of you are reading this, on December 2nd, Pat Patocka will be hosting the 23rd Annual Show and Sale of the 49er Historical Bottle Association. The show will be held at the Gold Country Fairgrounds

in Auburn, California. Always a great event! The second event of note is the upcoming Las Vegas Antique Bottle and Collectibles Club 36th Annual Show and Sale in Las Vegas, Nevada on February 23rd and 24th. Peter Sidlow (702) 257-9692 can provide additional information.

Here's an update on the 2001 Western Regional Show that was just in the final planning stages

the last time I wrote. The show will be hosted by the Jefferson State Insulator Club on June 2-3, 2001. The event site will be the Medford National Guard Armory - Scott Morrell (541)-770-5698 has the details if you need more data. I'm personally looking forward to an early summer show in the Pacific Northwest!

By the time most of you get this issue, Christmas will be upon us once again! Don't forget about the time-honored tradition of sending a beautiful insulator as a present to your favorite regional vice president. Western glass, of course, would be appropriate for me (like WGMs or ZICMEs), but I'll also appreciate any OVG's or bullets as well! And, I'm hopeful that each of you will find a favorite insulator under your tree come Christmas morn!

I think that's it for this issue. I'm looking forward to seeing you at the upcoming shows!

Merry Christmas,

**Tom Katonak, NIA #3567
Western Region
Vice President**

Given the "sub-optimal" weather conditions here, I decided to try my luck south of the border for a change of venue. I had never been to Mexico before (except for occasional "border incursions") so this was a new experience. What a great time! I checked out a hundred kilometers of rail line south of New Mexico and found the longest stretches of clear Hemingray 155's on record. (Talk about ex-


 Dudley and Sandy Ellis and the Dixie Jewels Insulator Club cordially invite you to attend the 32nd National Insulator Association Convention, Show and Sale at the Renaissance Concourse Hotel in Atlanta on July 5-8, 2001. The Convention will be the first major insulator event held in the state of Georgia. We are anxious to provide you with the best Convention ever! Please call me for a show packet. If you are Internet active, you can go to the NIA Web Page at www.nia.org and click on National Convention Information and get full show details and contracts.
 We welcome y'all to Georgia.
 Dudley & Sandy Ellis phone: 77-957-9928 E-mail: pony102@aol.com

Historian's Note

Auction Catalogs

Sometimes all that's required of the historian is to ask. Recently I was pondering what would happen to all the material currently available on the internet but not available in a more durable form. For example, many Yahoo! and eBay auction listings no longer exist. The pictures, descriptions, buyer, seller, price, and source of the insulator gets erased from computer files within a relatively short period of time. Then I thought about the auctions held by Dwayne Anthony which were available on-line as well as in catalog form. The availability of the on-line version was sure to decrease the number of catalogs purchased and perhaps one day, none would be produced. So I asked Dwayne if the NIA web site could host a

copy of the on-line version of his previous catalogs. He said, "Yes." Since Bill Meier set-up the catalog for Dwayne, I asked him if he could provide the pages. He said, "Yes." I asked Steve Marks if it was okay with the board. He said, "Yes, as long as they are past issues." I asked Bob Berry, always enthusiastic about adding material to the NIA web site, and he said, "Fantastic." So soon this great resource will be available to collectors.

Of course there are other auction catalogs besides the *Collector's Color Catalogue of Desirable Insulators*. The most recent one is *The A.B!C. Absentee Auction catalog*. Especially important about this catalog is that it comes out of Canada, adding much needed material about collection in Canada. Since the Ca-

nadian Bottle & Stoneware Collector stopped publishing insulator articles in 1995 and the *Canadian Insulator Collector* ceased publication in 1997, there hasn't been much material reflecting Canadian collecting added to the archives. Recently I asked Mark Draak about the availability of back issues for the NIA archives and was surprised to receive in the mail all of them plus prices realized. Mark's gracious donation completely fills that empty spot on the shelves of the archives.

Now I've learned that all I have to do is ask and so I'm asking you if you have early issues of the Klingensmith catalogs, flyers from shows, or photographs that you could donate.

**Rick Soller, NIA #2958
Historian**

FROM THE NOMINATIONS CHAIR

Greetings from the flooded Hill Country of Texas. It's either feast or famine. The e-ballot process is near completion and will be available for voting on the NIA home page in time for the Eastern Region voting in 2001.

Speaking of the Eastern Region Vice-Presidential election, Ken Willick has agreed to run for reelection. I have heard from no other interested candidate. If there is someone with a burning fire in their belly to run for this position, please contact me.
**Jack Roach, NIA #4156
Nominations Chairman**

Happy Holidays! Happy Holidays! Happy Holidays! Happy Holidays! Happy Holidays!

Get an NIA order form pre-filled out for family members looking for last minute gift ideas!! I will need all orders by December 10th, to ensure Christmas receipt. Clothing sizes, not represented on the order form, are available, just give me a call or send an email. Special orders may not be received in time for Christmas Day, although all efforts will be made to make this deadline.

I would like to encourage any NIA member without a badge to order one before you next attended show. Badges are an excellent way to connect with other collectors!

Thanks for supporting the NIA through your purchases over the past year

In Support of our Hobby,
 Carolyn Berry

RESEARCH AND AUTHENTICATION

We received a letter from the IRS dated September 25, 2000, with the following opening paragraph. "Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under Section 501(a) of the Internal Revenue Code as an organization described in the section indicated above." For those of you who aren't familiar with the details of Section 501(a), the NIA has achieved tax exempt status with regard to the revenues that we collect from dues, sale of NIA

merchandise and any other miscellaneous income generated in the conduct of our business. As long as our revenue remains below \$25,000 per year, we retain the tax exempt status and are not required to file even informational income tax returns. The only drawback to this approval is that contributions made to the NIA are not and will not be tax deductible. This is the way the tax laws are currently written.

As we pursue the possibility of establishing a museum for the hobby, we will be required to establish a second tax exempt entity for the purpose of soliciting and collecting contributions. The structure of this second entity, probably in the form of a founda-

tion, will qualify not only for tax exempt status, but also for tax deductible contributions. I am working with Dick Bowman to ensure the timely application for this second tax exempt entity, if and when it is needed. Thanks to everyone who helped in the application process. You will be happy to know that it was almost 6 months to the day from the time the application was filed until we received approval. We never received a single inquiry from the IRS regarding the application - just government red tape.

John McDougald, NIA #689
CPA - Preparer of the tax-exempt application

Awards & Recognition

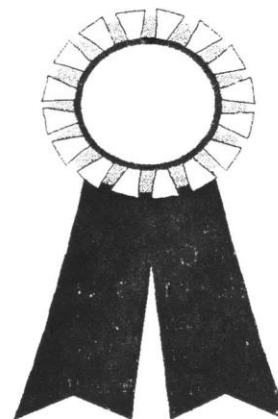
The Eastern Regional was held in Corning, New York this past September. The People's Choice Award was given to Carol and John McDougald for their lightening rod ball display. I understand from folks who were there, that the display was a good one. Lightning Rod Balls are one of the "go-with" interests that has attracted many insulator collectors. The NIA ribbon was awarded to Chip McElwee for his display concerning the Lynchburg Glass Company titled "44 WEEKS OF LYNCHBURG INSULATORS". The well-lighted display highlighted the different styles and colors produced by the Lynchburg Glass Company during their very short history.

held their Thirteenth Annual Show in Albuquerque during September this year. There was a large number and wide variety of displays. The NIA ribbon was presented to Steve Kelly for his BROOKFIELD BLOBTOPS display. The 56 Blobtops (CD # 126 and 126.1) documented the different locations/addresses the company used; correct patent dates; embossing errors on these patent-dates; and the great variety of colors these popular, late 19th century insulators had.

NIA ribbons were also sent to the Lone Star Insulator Club for their show in August and to the Huron-Valley Bottle and Insulator Club. I hope to have reports by our next issue to share details about the winning displays.

The Enchantment Insulator Club

Sandy Ellison, NIA #6165



Drip Points is a quarterly publication of the National Insulator Association edited by the current Information Director, Lee Brewer, 22 E. High St. Union City, PA 16438 with contributions from board members, committee chairmen and other NIA members. There is no cost to receive *Drip Points*; it is sent to all current members of the NIA.

2000 NATIONAL INSULATOR ASSOCIATION MEMBER STATUS

AS OF 9-30-2000

TOTAL NIA NUMBERS USED	7292
NIA NUMBERS NOT ASSIGNED	21
NIA NUMBERS DOUBLE ISSUED	70
NEW MEMBERS FOR 2000	260

	ACTIVE	INACTIVE (not paid)
<hr style="border-top: 1px dashed black;"/>		
MEMBERS	1644	5410
CHARTER	120	707
LIFETIME	31	14 (DEC.)
NON U.S.MEMBERS	38	87
CLUBS	5	5
INTERNET WEB SITES	1	0
COMPANIES/ORGANIZATIONS	1	1
MUSEUMS	1	1
28 YEAR MEMBERS	33	0
27 YEAR MEMBERS	27	0
26 YEAR MEMBERS	13	1
25 YEAR MEMBERS (SILVER)	18	2
24 YEAR MEMBERS	16	8
23 YEAR MEMBERS	18	3
22 YEAR MEMBERS	15	2
21 YEAR MEMBERS	23	3
20 YEAR MEMBERS	16	6
19 YEAR MEMBERS	15	10
18 YEAR MEMBERS	31	6
17 YEAR MEMBERS	37	15
16 YEAR MEMBERS	31	15
15 YEAR MEMBERS	35	12
14 YEAR MEMBERS	25	19
13 YEAR MEMBERS	51	28
12 YEAR MEMBERS	36	30
11 YEAR MEMBERS	47	49
10 YEAR MEMBERS	49	52
9 YEAR MEMBERS	55	77
8 YEAR MEMBERS	57	85
7 YEAR MEMBERS	81	143
6 YEAR MEMBERS	101	157
5 YEAR MEMBERS	88	248
4 YEAR MEMBERS	115	374
3 YEAR MEMBERS	169	560
2 YEAR MEMBERS	182	1035
1 YEAR MEMBERS	260	2469

MISC.

DECEASED MEMBERS (KNOWN)	144
DOGS (NIA NUMBER ISSUED, BUT NOT VALID)	4
MEMBERS ALREADY PAID FOR 2001+	233

NOTES:

NIA NUMBERS THAT WERE NOT ASSIGNED ARE DEAD NUMBERS.
(NEVER TO BE USED)

NIA NUMBERS THAT WERE DOUBLE ISSUED. THE MEMBER WAS GIVEN THEIR ORIGINAL NUMBER AND THE SECOND OR THIRD NUMBER BECAME A DEAD NUMBER.

**2000-2001 FINANCIAL REPORT
NATIONAL INSULATOR ASSOCIATION
FIRST QUARTER ENDING 9/30/00**

Beginning Balance-General Fund	7/1/00	6711.61
Education & Promotion Account		579.96
Authentication/Ethics Account		<u>1196.75</u>

Revenues

Donations *	1000.00	
Interest	0.00	
Membership Dues	1204.00	
Miscellaneous Income **	2605.50	
Product Sales	1570.00	
	Total Revenues:	<u>6379.50</u>

General Fund Expenses

Advertising	0.00	
Bank Charges/Taxes	0.00	
Marketing Products	635.93	
Misc. Postage	149.88	
Misc. Printing	0.00	
Misc. Supplies	0.00	
Misc. Professional Services	0.00	
Crown Jewels Rebates	34.00	
Drip Points Printing	0.00	
Drip Points Postage	0.00	
Show Advertising Subsidy	0.00	
Show Awards	0.00	
Stationery Supplies	0.00	
Telephone	0.00	
Special Projects	68.00	
	Total Expenses:	<u>887.81</u>

Education & Promotion Fund Expenditure 103.93

Closing Balance, General Fund:	<u>12203.30</u>
Education & Promotion Fund Balance	476.03
Authentication/Ethics Account	<u>1196.75</u>
Total Balance on Hand October 1, 2000	<u>13876.08</u>

* Denotes donation for Museum Exploratory Committee

** Denotes income from Eastern Region Show

2000-2001 NIA Board of Directors and Committee Chairpersons

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NIA LOGO Products ORDER FORM



Golf Shirt – pique, white cotton - 3 button tab - embroidered logo
 M ___ L ___ XL ___ (\$27.00) 2X ___ (\$29.00)
 *for custom pocketed shirt or special size add \$3.00

Price	Qty	Total
\$27 / \$29	_____	_____
*\$3.00	_____	_____



Denim Shirt -- Long-sleeve- Med. wt. / pre-shrunk cotton.-
 Lt.indigo blue - Left buttoned pocket
 Embroidered logo M ___ L ___ XL ___
 2X ___

\$32.00	_____	_____
\$35.00	_____	_____



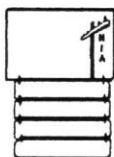
T-Shirt -- Hanes Beefy 'T' - Heavy weight - Screen-printed logo
 S ___ M ___ L ___ XL ___ (blue) 2X ___ (\$12)
 L ___ XL ___ (Ash Gray)
 2X ___ 3X ___ (Ash Gray)

\$10.00	_____	_____
\$15.00	_____	_____
\$16.00	_____	_____



Sweatshirt -- Ash Gray - Heavyweight - Screen-printed logo
 S ___ M ___ (\$16.00) L ___ XL ___ (\$20.00) 2X ___ (\$22.00)

\$16.00	_____	_____
\$10.00	_____	_____
\$7.00	_____	_____



****NEW** Cap** -- Khaki/Navy, low-rise, embroidered logo
Cap -- lt. gray w/ screen-printed logo
Mug -- white ceramic w/ screen-printed logo
Patch -- light blue w/ screen-printed logo

\$4.00	_____	_____
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Koozie -- Foam beverage holder w/ silver NIA logo :
 royal blue ___ red ___ green ___
Decal -- light blue w/ logo

\$3.00	_____	_____
\$1.00	_____	_____

Name Badge -- white badge w/ engraved blue letters,
 green and brown screen-printed logo

\$11.00	_____	_____
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Badge Bar -- white w/ engraved blue letters

\$4.00	_____	_____
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Chest Size Chart

S (32-34) M (36-38) L (40-42)
 XL (44-46) 2X (48-50) 3X (52-54)

Shipping charge for Shirts, Caps & Mugs is \$3.20 for the first item & \$1.10 for each additional. Koozies are only \$1.00 each, if ordered individually. No shipping charge for Patches, Decals or Name Badges/Bars!

Subtotal	_____	_____
Shipping	_____	_____

Name _____
 Address _____
 City/State/Zip _____
 Telephone _____
 Email address _____

Total enclosed _____
 Please make check or money order in
 U.S. funds payable to:
 National Insulator Association or NIA

Name Badge Customization Information (must be a current NIA member!)

Name _____ NIA # _____ City _____ State _____
 Name _____ NIA # _____ City _____ State _____

Use the back of this order form for additional badge/bar orders